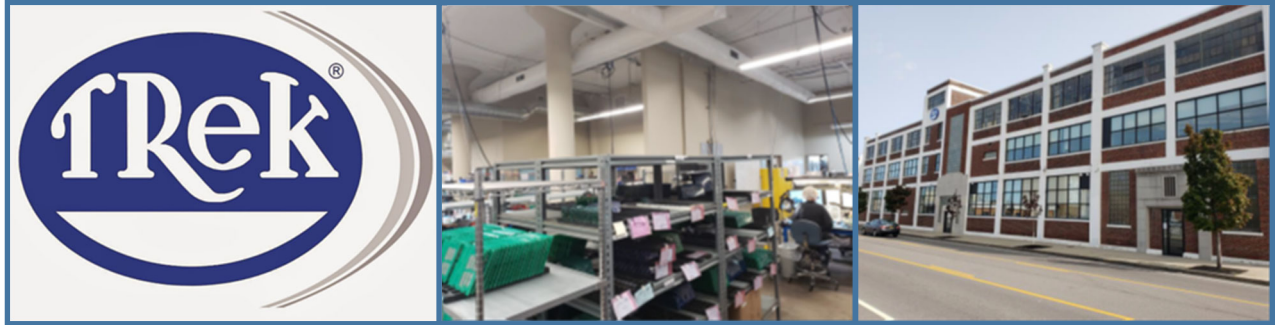


PROJECT SUMMARY

Trek Inc.



Applicant:	Trek Inc.	
Project Location:	190 Walnut Street Lockport, NY 14094	
Assistance:	Sales Tax Abatement	
Description:	<p>Trek Inc., is a subsidiary of Advanced Energy Industries of Denver, Colorado. Advanced Energy (AE) manufactures highly engineered, precision power conversion measurement, and control solutions to several industries. Advanced Energy plans to develop a high voltage center of excellence (HVCOE), which will reduce new product development costs, lead times, and operating expense. AE will also be able to onshore currently outsourced manufacturing. The estimated project cost is \$8M with significant job creation.</p> <p>Following site selection and successful completion of this project, there will potentially be a phase II within 4-6 years that projects an additional 50-100 jobs and \$4-\$7M in capital expense. Factors that will help determine project location will be: government incentives and talent availability.</p>	
Project Costs:	Construction/Improvements Furniture, Fixtures & Equipment Soft costs & other <p style="text-align: right;">TOTAL</p>	\$ 3,085,000 \$ 3,415,000 <u>\$ 1,735,000</u> \$ 8,235,000
Employment:	Current jobs in Niagara County 127 New Jobs in Niagara County within 3 years: 60 Total Annual Payroll End Year 3: \$12,206,304 Skills: Management, professional production (engineering & manufacturing), Administrative	
Evaluative Criteria:	Regional Wealth Creation, Research and Development Activities, Retention, Workforce Access, Locally Designated Development, Distressed Area.	

REGIONAL ECONOMIC IMPACT ANALYSIS
Trek Inc.

Estimated State & Regional Benefits / Estimated Project Incentives Analysis

Total State and Regional Benefits	\$ 19,741,100
Total Project Incentives	\$ 396,600
Community Benefit to Cost Ratio	50:1
Projected Employment	
Total Employment	410
Direct**	187
Indirect***	192
Temporary Construction	31

Estimated State & Regional Benefits

Total State and Regional Benefits	\$ 19,741,000
(Includes- Income, Property, and Sales Tax Revenue)	

Estimated Project Incentives

Total Project Incentives	\$ 396,600
Property Tax (No PILOT)	\$ 0
Sales Tax	\$ 396,600
Mortgage Tax	\$ 0

* Figures over 15 years and discounted by 3.49%

** Direct - The recipient of IDA assistance adds new jobs to the regional economy and/or retains jobs at risk of being lost to another region. Investments that result in displacing existing jobs (e.g., most retail and many service sector industries) do not fall under this definition.

*** Indirect - The recipient of IDA assistance makes purchases from regional firms, which stimulates suppliers to add jobs and payroll that are new to the regional economy or are saved from being lost to competitors outside the region.

**** Induced - The recipient of IDA assistance by adding to and/or retaining payroll stimulates household spending that is new to the regional economy and/or saved from being lost to competitors outside the region.

Utilizing informANALYTICS modeling software, an economic impact analysis was conducted to measure new investment and employment for the project. This software is a widely accepted and an industry standard for economic impact modeling measuring employment and salary impacts and facility output on the community for a given project.