



2020

Investment Report



NIAGARA
COUNTY
BROWNFIELD
DEVELOPMENT
CORPORATION

Submitted: December 15, 2020

INVESTMENT SUMMARY

The Niagara County Brownfield Development Corporation (NCBDC) adopted investment guidelines as required by Section 2925 of the New York Public Authorities Law. The guidelines were adopted to govern the investment and reinvestment of investment funds and the sale and liquidation of investments, as well as the monitoring, maintenance, accounting, reporting and internal controls by and of the NCBDC with respect to such investment, sale, reinvestment and liquidation.

In accordance with these guidelines, an annual investment report is required that includes the following information:

- a. The investment guidelines required by Section 2925(3) of the Public Authorities Law and any amendments to such Guidelines since the last investment report;
- b. An explanation of the Investment Guidelines and amendments;
- c. The results of the Annual Investment Audit;
- d. The investment income record of the Corporation;
- e. A list of the total fees, commissions or other charges paid to each investment banker, broker, agent, dealer and advisor rendering investment associated services to the Corporation since the date of the last investment report; and,
- f. A description of new and existing investments and a description of the selection of investment bankers, brokers, agents, dealers or auditors.

The Investment Guidelines included in the NCBDC incorporation in October 2008 and later adopted by the NCBDC in December 2008, remain in full effect and no amendments were made to the guidelines during the 2020 Fiscal Year.

During the 2020 fiscal year, the NCBDC managed the Niagara County Brownfields Cleanup Revolving Loan Fund (BCRLF) program. In 2020, loans totaling \$634,900 to Santarosa Holdings Inc. and a loan for \$290,878.32 to Rock One Development LLC were in repayment. A \$400,000 loan to Enterprise Silo and Lumber LLC and a \$500,000 loan to DLV Properties were ongoing. Subgrants to the following entities were ongoing: \$350,000 to the Riviera Theater; \$325,000 to the Town of Niagara; \$350,000 and \$300,000 to the Greater Lockport Development Corporation; and \$325,000 to 210 Walnut Street LLC. The loans and grants issued through the BCRLF program are not considered investments, therefore, the NCBDC made no investments during Fiscal Year 2020.

The NCBDC conducted a 2020 annual independent certified audit of NCBDC operations. As part of the audit, all expenses incurred and obligations undertaken were reviewed. The Fiscal Year

2020 annual independent certified audit concluded that the NCBDC did not hold any investments as of September 30, 2020.

Upon incorporation of the NCBDC in October 2008, the Corporation was funded with a \$1 Million grant awarded to Niagara County from the USEPA. The grant award required a 20% or \$200,000 cost share match from Niagara County. In October 2009, Niagara County received a \$900,000 BCRLF grant from the USEPA through the American Recovery and Reinvestment Act with no cost share match requirement. During the 2012, 2013, 2017, 2019, and 2020 fiscal years, Niagara County received additional grant awards totaling \$2,525,000. The supplemental grant awards require a 20% cost share match totaling \$505,000. The total USEPA funds available to the NCBDC since inception are \$4.4 Million with an additional \$705,000 cost share match requirement. In addition, program income from loan application fees and loan principal and interest repayments are available for use by the NCBDC. A summary of the 2020 budget is provided in Table 1.

Table 1. Budget Summary for 2020 Fiscal Year (October 1, 2019 – September 30, 2020)

Category	2020 Amount Expended
Project Expenses	\$568,731
Professional and Administrative Fees	\$33,122
Insurance Expense	\$2,076
Total Expenses	\$537,040
Cost Share Match Requirement	\$125,459
Subgrant Disbursements	\$501,842
Loan Disbursements	\$66,889

The NCBDC has no paid staff and board members serve without compensation. At the end of Fiscal Year 2020, the NCBDC did not own any property. No fees, commissions or other charges were paid to an investment banker, broker, agent, dealer or advisor rendering investment associated services to the NCBDC since the date of incorporation.