Niagara County Center for Economic Development • 6311 Inducon Corporate Drive, Ste. 1 • Sanborn. NY 14132

# **REGULAR NCIDA/NCDC/NADC BOARD MEETING**

DATE: June 8, 2022 MEETING TIME: 9:00 a.m.

**MEETING PLACE:** Niagara County Industrial Development Agency

Vantage Center, Suite One 6311 Inducon Corporate Drive

Sanborn, NY 14132

<b>Board</b>	d of Directors:	Staff Members:
	Mark A. Onesi, Chairperson Jerald I. Wolfgang, 1 <sup>st</sup> Vice Chairperson Kevin McCabe, 2 <sup>nd</sup> Vice Chairperson William L. Ross, Secretary Scott Brydges, Asst. Secretary Robert B. Cliffe, Member Jason Krempa, Member Clifford Scott, Member Maria V. Lopez, Member	Susan C. Langdon, Executive Director Andrea Klyczek, Assistant Director Michael S. Dudley, Finance Manager Caroline Caruso, Accounting Associate Susan Barone, Project Manager Mark J. Gabriele, Agency Counsel Julie Lamoreaux, Administrative Assistant
1.0	Meeting Called to Order – M. Onesi	
2.0	Roll Call – J. Lamoreaux	
3.0	Introduction of Guests – M. Onesi	
4.0	Pledge of Allegiance – M. Onesi	
5.0	Approval of Meeting Minutes	
	5.1 Regular NCIDA/NCDC/NADC – May 1	11, 2022
6.0	Finance & Audit Committee Reports – K. Mcc 6.1 Agency Payables – May 31, 2022 6.2 Budget Variance Report – May 31, 20	

	7.1 7.2	Local Labor Policy Apprenticeship Policy
8.0	Unfinis	shed Business
	8.1	Niacet Corporation (NxTD Project) – A. Klyczek 8.1.1 Final Resolution
	8.2	TM Montante Development, LLC (500 3 <sup>rd</sup> Street) – <i>M.Gabriele</i> 8.2.1 Inducement Extension
	8.3	TM Montante Development, LLC (512 3 <sup>rd</sup> Street) – <i>M.Gabriele</i> 8.3.1 Inducement Extension
	8.4	Indian Ocean LLC – M. Gabriele 8.4.1 Consent to Refinance
	8.5	Request for MicroEnterprise Grant Approval – A. Klyczek 8.5.1 Creekside Income Tax LLC
9.0	New B	usiness
	9.1	<ul> <li>D.R.C. Development LLC- A. Klyczek</li> <li>9.1.1 Preliminary Resolution</li> <li>9.1.2 Authorize Public Hearing</li> </ul>
	9.2	Lockport Schools Federal Credit Union – A. Klyczek 9.2.1 Preliminary Resolution 9.2.2 Authorize Public Hearing
10.0	Agency	y Counsel – M. Gabriele
11.0	Inform	ation Items
12.0	Any Ot	ther Matters the Board Wishes to Discuss
13.0	Next F	Regular NCIDA/NCDC/NADC Meeting:
		DATE: July 13, 2022  TIME: ** 9:00 a.m. **  PLACE: Niagara County Center for Economic Development
14.0	Adjour	nment - M. Onesi

7.0

**Governance Committee** – *M.Gabriele* 

# 5.1 MEETING MINUTES



Niagara County Center for Economic Development • 6311 Inducon Corporate Drive, Ste. 1 • Sanborn. NY 14132

# **REGULAR NCIDA/NCDC/NADC BOARD MEETING**

DATE: May 11, 2022 MEETING TIME: 9:00 a.m.

**MEETING PLACE:** Niagara County Industrial Development Agency

Vantage Center, Suite One 6311 Inducon Corporate Drive

Sanborn, NY 14132

# 1.0 Meeting Called to Order

The Regular meeting of the Niagara County Industrial Development Agency was called to order by Chairperson Mark Onesi at 9:00 a.m.

# 2.0 Roll Call

Mark A. Onesi, Chairperson	Present
Jerald I. Wolfgang, 1 <sup>st</sup> Vice Chairperson	Present
Kevin McCabe, 2 <sup>nd</sup> Vice Chairperson	Present
William L. Ross, Secretary	Present
Scott Brydges, Assistant Secretary	Present
Robert B. Cliffe, Member	Present
Jason Krempa, Member	Present
Clifford Scott, Member	Present
Maria V. Lopez, Member	Present

# 3.0 Introductions

# **Guest Present:**

Jim Fink, Business First
Tim Kolb, Niacet Corporation
Amarinder Grewal, Kerry Group
Edwin Lee, Deloitte
Anthony Szymelewicz, Deloitte

# **Staff Present:**

Susan C. Langdon, Executive Director Andrea Klyczek, Assistant Director Michael S. Dudley, Finance Manager Susan Barone, Project Manager Julie Lamoreaux, Administrative Assistant Mark J. Gabriele, Agency Counsel

# 4.0 Pledge of Allegiance

Mr. Krempa led the pledge of allegiance.

# 5.0 Approval of Meeting Minutes

# 5.1 Regular NCIDA/NCDC/NADC – April 13, 2022

Mr. McCabe motioned to approve the meeting minutes; Mr. Ross seconded the motion. The motion passed.

# 6.0 Finance & Audit Committee Reports

# 6.1 Agency Payables – April 30, 2022

Mr. McCabe stated that the monthly payables have been reviewed and found to be in order.

Mr. McCabe made a motion to approve the monthly payables; Mr. Ross seconded the motion. The motion Passed.

# 6.2 Budget Variance Report – April 30, 2022

Mr. McCabe stated that the Budget Variance Report has been reviewed and found to be in order.

Mr. McCabe made a motion to approve the Budget Variance Report; Mr. Ross seconded the motion. The motion passed.

# 7.0 Governance Committee

# 7.1 Solar Project Policy

Mr. Gabriele stated that the Agency placed a six month moratorium on solar projects in the month of March, 2022. Since then, staff has been meeting with the County and discussed the policy. Based on those discussions, staff proposes a new Solar Project Policy that states that the Agency will upon consent from the local municipality, entertain an application for financial assistance. The financial assistance would consist of only the county's portion of the sales tax benefit. The Agency would not entertain PILOTS, but would leave that to the local municipalities to enter into and negotiate on their own behalf. The financial assistance would be limited to solar projects on sites located on or within ½ mile of a capped landfill, a remediated brownfield site, or a site accepted into the New York State Brownfield cleanup program.

Mr. Wolfgang states that the Governance Committee recommended the new policy for approval.

# 7.1.1 Solar Energy Policy Resolution

RESOLUTION WHEREBY THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY ADOPTS AN UPDATED SOLAR ENERGY POLICY.

# 7.1.1 Solar Energy Policy Resolution (Continued)

Mr. Wolfgang made a motion to approve the Solar Project Policy; Mr. Cliffe seconded the motion. The motion passed.

The question of the approval of the Resolution as duly put to a vote on roll call, which resulted as follows:

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
Jerald Wolfgang	х			
Kevin McCabe	х			
William Ross	х			
Maria V. Lopez	X			
Robert Cliffe	х			
Scott Brydges	x			
Clifford Scott	x			
Jason Krempa			x	
Mark Onesi	X			

The Resolution was thereupon duly adopted.

# 7.2 Local Labor Policy

Mr. Wolfgang stated that this policy was reviewed in the Governance Committee Meeting, members of the Committee decided this policy should be tabled. He stated that the Committee wanted to schedule a work session to further review the policy.

# 8.0 Unfinished Business

# 8.1 Niacet Corporation

Mr. Gabriele stated that Niacet Corporation previously applied for benefits for a small project located in the City of Niagara Falls. That project is continuing to move forward. It appears that the project may not close by the end of its expiration date since the current inducement ends in June of this year. The resolution proposed would extend the resolution for six months. This is the first time an extension is being considered by the Board.

# 8.1.1 Inducement of Extension

RESOLUTION AUTHORIZING THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY TO EXTEND THE INDUCEMENT TERM FOR NIACET CORPORATION FOR A SIX-MONTH PERIOD WITH RESPECT TO A CERTAIN PROJECT (AS MORE FULLY DEFINED BELOW) TO BE UNDERTAKEN BY THE AGENCY FOR THE BENEFIT OF NIACET CORPORATION OR AN ENTITY FORMED OR TO BE FORMED.

# Niacet Corporation – Inducement of Extension (Continued)

Mr. Wolfgang made a motion to approve the Inducement of Extension; Mr. Krempa seconded the motion. The Motion passed.

# 8.2 Eleanor Apartments (Eleanor Apartments at Niagara, LLC)

Mr. Gabriele stated that the Agency already approved the Assignment of the Eleanor Apartments to what was previously Niagara Creek LLC. The company is no longer using the name Niagara Creek LLC, they will be using the name Eleanor Apartments at Niagara, LLC. The Agency needs to get Board approval because it is a different entity, even though ownership is the same.

# 8.2.1 Assignment and Assumption

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY AUTHORIZING THE ASSIGNMENT OF AND ASSUMPTION OF THE ELEANOR APARTMENTS LLC PROJECT TO ELEANOR APARTMENTS AT NIAGARA, LLC INCLUDING THE ORIGINAL LEASE, LEASEBACK, PILOT AGREEMENT, TOGETHER WITH ALL ASSOCIATED DOCUMENTS RELATING TO THE FACILITY CURRENTLY RECEIVING BENEFITS FROM THE AGENCY.

Mr. Scott made a motion to approve the Assignment and Assumption; Mr. Wolfgang seconded the motion. The motion passed.

# 9.0 New Business

# 9.1 Niacet Corporation (NxTD Project)

Ms. Klyczek stated that Niacet Corporation is a leading global chemical manufacturer of propionates and acetates primarily for the pharmaceutical, and food industries. In September of 2021, Niacet was acquired by Kerry Group, an Ireland based global and food company with extensive offering in dairy, beverage, and prepared food productions.

Kerry Group and Niacet Corporation are contemplating possible expansion projects at the Niagara Falls facility. This specific project (NxTD), is a novel production process utilizing a proprietary new liquid dying technology to more efficiently produce acetate and propionate salt preservatives. The NxDT expansion would include a 25,000-35,000 sq. ft. building, as well as a capital investment of \$48.75M. The project is expected to create 51 new jobs.

Tim Kolb from Niacet Corporation stated that NxDT is the next generation of dryer technology. This will improve Niacet's processes and products and allow them to expand the workforce. It will also enable the company to move forward 20. This is a new technology to the Country, and the company is excited about the change at the Niagara Falls facility.

Mr. Scott questioned the environmental concerns to the local neighborhood located by the facility. Mr. Kolb stated that there were no environmental concerns to the local neighborhood because it is a fully organic chemistry.

# 9.1 Niacet Corporation (NxTD Project) (Continued)

Mr. Wolfgang asked if Niacet Corporation has an international basis for customers. Mr. Kolb responded that they are a global company. Mr. Wolfgang asked if there are possibilities of the company expanding and staying in Niagara Falls. Mr. Kolb responded that they are definitely considering a second location in Niagara Falls.

Mr. Krempa asked Mr. Kolb to explain more of what they will be doing with the 48 million dollars, and 35,000 square ft. of space. Mr. Kolb explained that there will be a lot of equipment, investments, storage space, and engineering. The average salary for employees will be about \$70,000 annually.

# 9.1.1 Preliminary Resolution

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY (i) ACCEPTING THE APPLICATION OF NIACET CORPORATION WITH RESPECT TO A CERTAIN PROJECT (AS MORE FULLY DEFINED BELOW) TO BE UNDERTAKEN BY THE AGENCY FOR THE BENEFIT OF NIACET CORPORATION FOR ITSELF OR ON BEHALF OF AN ENTITY FORMED OR TO BE FORMED; (ii) AUTHORIZING A PUBLIC HEARING WITH RESPECT TO THE PROJECT; (iii) AUTHORIZING THE EXECUTIVE DIRECTOR OF THE AGENCY TO TAKE CERTAIN ACTIONS UNDER ARTICLE 8 OF THE ENVIRONMENTAL CONSERVATION LAW IN CONNECTION WITH THE PROJECT; (iv) PROVIDE SALES TAX EXEMPTION FOR PURCHASES AND RENTALS RELATED TO THE CONSTRUCTION AND EQUIPPING OF THE PROJECT; AND (v) DESCRIBING THE FORMS OF FINANCIAL ASSISTANCE BEING CONTEMPLATED BY THE AGENCY.

# Mr. Scott made a motion to approve the Preliminary Resolution; Mr. Krempa seconded the motion.

The question of the approval of the Resolution as duly put to a vote on roll call, which resulted as follows:

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
Jerald Wolfgang	х			
Kevin McCabe	х			
William Ross	х			
Maria V. Lopez	х			
Robert Cliffe	х			
Scott Brydges	x			
Clifford Scott	х			
Jason Krempa	x			
Mark Onesi	х			

The Resolution was thereupon duly adopted.

# 9.1 Niacet Corporation (NxTD Project) (Continued)

# 9.1.2 Authorize Public Hearing

Mr. Wolfgang motioned to authorize the Public Hearing; Mr. Brydges seconded the motion. The motion passed.

# 9.2 COVID Relief for Small Business Grant Approvals

Ms. Barone stated that for each of the following grant applications, our consultants from H. Sicherman, along with IDA staff reviewed all the documents submitted for grant eligibility criteria.

# 9.2.1 T's YOU-nique Hair & Beauty, LLC

Ms. Barone stated that T's You-nique Hair & Beauty, LLC is a retail beauty supply store that opened on Main Street in Niagara Falls in March 2020, just days before the government-ordered COVID shutdown. This business was shut down for four months after the initial opening. When the company re-opened the company incurred additional expenses to be in compliance with COVID safety measures. Although they had a lack of revenue, they continued to operate with temporary limited hours. The business has seen increasing sales in the past year, which demonstrates a market for their products and services.

The owner is qualified as a low-to-moderate income owned business. The grant request is for \$47,000. The use of funds will be for inventory, and for working capital to be used to pay past and current monthly expenses.

The agency recommends approval of this Gant Request as the applicant qualifies based on meeting all Grant eligibility requirements.

# 9.2.1 T's YOU-nique Hair & Beauty, LLC

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPROVING GRANT TO T'S YOU-NIQUE HAIR & BEAUTY, LLC UNDER THE COVID-19 RELIEF SMALL BUSINESS PROGRAM.

Mr. Scott made a motion to approve the Grant under the Covid-19 Relief Small Business Program; Mr. Krempa seconded the motion.

# 9.2.1 T's YOU-nique Hair & Beauty, LLC (Continued)

The question of the approval of the Resolution as duly put to a vote on roll call, which resulted as follows:

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
Jerald Wolfgang	х			
Kevin McCabe	x			
William Ross	x			
Maria V. Lopez	х			
Robert Cliffe	x			
Scott Brydges	х			
Clifford Scott	x			
Jason Krempa	х			
Mark Onesi	X			

The Resolution was thereupon duly adopted.

# 9.2.2 Willie A. Price Speaks, LLC

Ms. Barone stated that Willie A. Price Speaks, LLC is a Niagara Falls Business that provides physical, personal, and financial development workshops to youth and families in at-risk living situations. The majority of the programs are co-sponsored by community organizations and schools.

Since these programs are presented in school and community settings, the business saw a significant loss during COVID due to remote learning, and community gathering restrictions. The business has continued to present some programs in person, but in order to increase revenue, they will be investing in presenting the programs virtually.

The owner qualifies as a low-to-moderate income owned business. The grant request is for \$8,400 to be used for working capital, inventory, and technology equipment.

The agency recommends approval of this Gant Request as the applicant qualifies based on meeting all Grant eligibility requirements.

# 9.2.2 Willie A. Price Speaks, LLC

RESOLUTION OF THE NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPROVING GRANT TO WILLIE A.PRICE SPEAKS, LLC UNDER THE COVID-19 RELIEF SMALL BUSINESS PROGRAM.

# 9.2.2 Willie A. Price Speaks, LLC (Continued)

Mr. Krempa made a motion to approve the Grant under the Covid-19 Relief Small Business Program; Mr. Ross seconded the motion.

The question of the approval of the Resolution as duly put to a vote on roll call, which resulted as follows:

	<u>Yea</u>	<u>Nay</u>	<u>Abstain</u>	<u>Absent</u>
Jerald Wolfgang	x			
Kevin McCabe	X			
William Ross	X			
Maria V. Lopez	X			
Robert Cliffe	x			
Scott Brydges	х			
Clifford Scott	х			
Jason Krempa	x			
Mark Onesi	x			

The Resolution was thereupon duly adopted.

# 9.0 Agency Counsel

Mr. Gabriele requested that the Board go into executive session.

Mr. Krempa made a motion to go into executive session; Mr. McCabe seconded the motion.

Ms. Langdon stated that while in executive session, the Board made a motion to extend Mr. Gabriele's contract for five years. The Board also gave Ms. Langdon permission to negotiate an hourly rate on the contract.

Mr. Wolfgang made a motion to approve the five year contract with Mr. Gabriele with a rate change of up to \$200 per hour; Mr. Scott seconded the motion. The motion passed.

# 10.0 Information Items

There were no information items at this time.

# 11.0 Any Other Matters the Board Wishes to Discuss

There were no other mattes the Board wished to discuss.

12.0	Next Regular	NCIDA/NCDC/	NADC Meeting:
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DATE: June 8, 2022 TIME: <u>\*\* 9:00 a.m. \*\*</u>

**PLACE: Niagara County Center for Economic Development** 

# 13.0 Adjournment

Mr. Onesi made a motion to adjourn; Mr. Krempa seconded the motion. The meeting adjourned at 9:42 a.m.

Respectfully Submitted:	Reviewed By:	Approved By:	
	<del>-</del>		
Julie Lamoreaux Recording Secretary	Susan C. Langdon Executive Director	William L. Ross Secretary	

# 6.1 AGENCY PAYABLES

# Niagara County Industrial Devel. Agency Check Register

Check #	Date	Payce	Cash Account	Amount	
29528	5/2/22	Caroline M. Caruso	10001.100	56.63	
29529	5/2/22	County of Niagara	10001,100	1,254.69	
29530	5/2/22	Gabriele & Berrigan, P.C.	10001,100	5,000.00	
29531	5/2/22	THE HARTFORD	10001.100	229.39	
29532	5/2/22	M&T Bank	10001.100	32.27	
29533	5/2/22	Pitney Bowes Global Financial Services	10001.100	189.42	
5/5/22	5/5/22	PAYCHEX, INC.	10001.100	78.12	
5/6/22	5/6/22	NYS DEFERRED COMPENSATION PLAN	10001.100	1,118.91	
29534	5/10/22	360 PSG.com	10001.100	280.00	
29535	5/10/22	First Choice Coffee Services	10001.100	124.23	
29536	5/10/22	Gabriele & Berrigan, P.C.	10001.100	6,858.40	
29537	5/10/22	National Grid	10001.100	462.33	1
29538	5/10/22	Professional Janitorial Services, Inc.	10001.100	793.17	
29539	5/10/22	Safeguard Business Systems	10001.100	251.61	
29540	5/17/22	Guardian	10001.100	227.46	
29541	5/17/22	Andrea Klyczek	10001.100	58.60	
29542	5/17/22	SAM'S CLUB/SYNCHRONY BANK	10001.100	66.49	
5/19/22	5/19/22	PAYCHEX, INC.	10001.100	64.40	
5/20/22	5/20/22	NYS DEFERRED COMPENSATION PLAN	10001.100	1,040.91	
5/24/22	5/24/22	NEW YORK STATE AND LOCAL	10001.100	358.74	
29543	5/24/22	Charter Communications	10001.100	119.99	
29544	5/24/22	Niag Cnty Dept of Economic Development	10001.100	621.08	
29545	5/24/22	NIAGARA GAZETTE	10001.100	219.00	
29546	5/24/22	Niagara Gazette Lockport Union Sun	10001.100	97.72	
29547	5/24/22	STAPLES CONTRACT & COMMERCIAL	10001.100	115.71	
29548	5/31/22	County of Niagara	10001.100	936.21	
29549	5/31/22	First Choice Coffee Services	10001.100	120.23	
29550	5/31/22	Independent Health	10001.100	1,929.60	
29551	5/31/22	M&T Bank	10001.100	92.20	
29552	5/31/22	Magavern Magavern Grimm LLP	10001,100	5,492.35	
29553	5/31/22	National Grid	10001,100	513.40	
Total				28,803.26	

NCIDA VIP-MTF Operating
Check Register
For the Period From May 1, 2022 to May 31, 2022
Filter Criteria includes: Report order is by Date.

Check #	Date	Payee	Cash Account	Amount
4627	5/2/22	Niagara County Industrial Dev Agency	10001.600	3,986.24
4628	5/2/22	County of Niagara	10001.600	820.70
4629	5/2/22	Niagara County Industrial Dev Agency	10001.600	150,000.00
4630	5/10/22	H.W.BRYK & SONS, INC.	10001.600	110.00
1631	5/10/22	DAVIS-ULMER Sprinkler Co.	10001.600	170.00
4632	5/10/22	Frontier	10001.600	183.32
4633	5/10/22	Landscape Associate of WNY, Inc.	10001.600	779.86
4634	5/10/22	Modern Electrical Construction Inc.	10001.600	125.00
4635	5/10/22	National Grid	10001.600	370.33
4636	5/10/22	Professional Janitorial Services, Inc.	10001.600	219.42
4637	5/17/22	A 24 Hour Door National, Inc.	10001.600	1,846.00
4638	5/17/22	Landscape Associate of WNY, Inc.	10001.600	779.86
4639	5/17/22	Modern Electrical Construction Inc.	10001.600	2,300.00
4640	5/17/22	Modern Disposal Services, Inc.	10001.600	169.03
4641	5/17/22	Town of Wheatfield	10001.600	59.50
4642	5/31/22	Blue Ox Roofing	10001.600	299.00
4643	5/31/22	H.W.BRYK & SONS, INC.	10001.600	236.35
4644	5/31/22	M&T Bank	10001.600	153.19
4645	5/31/22	National Grid	10001.600	498.87
1646	5/31/22	County of Niagara	10001.600	842.50
Total				163,949.17

# NCIDA - MTF - Operating Fund Check Register

Filter Criteria includes: Report order is by Date.

Check #	Date	Payce	Cash Account	Amount	
3048	5/2/22	Niagara County Industrial	10001.600	2,679.14	
3049	5/2/22	Niagara Frontier Transportation	10001.600	119,086.00	
3050	5/2/22	Niagara County Industrial	10001.600	119,086.00	
3051	5/10/22	DAVIS-ULMER Sprinkler Co.	10001.600	160.00	
3052	5/10/22	Landscape Associate of WNY, Inc.	10001.600	422.71	
3053	5/10/22	National Grid	10001.600	52.09	
3054	5/10/22	Niagara Falls Water Board	10001.600	396.73	
3055	5/10/22	Safeguard Business Systems	10001.600	180.81	
3056	5/17/22	Landscape Associate of WNY, Inc.	10001.600	422.71	
3057	5/17/22	VERIZON	10001.600	122.27	
3058	5/31/22	National Grid	10001.600	47.94	
Total				242,656.40	

NCDC - CDBG/HUD - RLF
Check Register
For the Period From May 1, 2022 to May 31, 2022
Filter Criteria includes: Report order is by Date.

Check #	Date	Payee	Cash Account	Amount	
201	5/2/22	Ameri-Cut Tool Grinding Inc.	10200-300	44,925.50	
202	5/2/22	Christopher L. Lee d/b/a 716 Supreme	10200-300	37,238.60	
203	5/2/22	Donovan Orchards LLC	10200-300	25,609.96	
204	5/2/22	Flip Burger Inc.	10200-300	35,885.67	
205	5/2/22	Great Lakes Iron Inc.	10200-300	28,000.00	
206	5/2/22	Hahn Sales and Service, LLC	10200-300	50,000.00	
207	5/2/22	Impressive In Print, Inc.	10200-300	50,000.00	
208	5/2/22	Jacobs Ladder LLC	10200-300	50,000.00	
209	5/2/22	Jack Miljour & Arlene Miljour d/b/a	10200-300	26,000.00	
210	5/2/22	James T. Baker d/b/a Chateau Niagara	10200-300	36,241.24	
211	5/2/22	The Johnnie Ryan Company Inc.	10200-300	50,000.00	
212	5/2/22	Michael J. Dan d/b/a Mike Dan Motors	10200-300	48,904.50	
213	5/2/22	Niagara County Industrial Dev Agency	10200-300	10,000.08	
214	5/2/22	Salon Nouveau Day Spa, LLC	10200-300	45,000.00	
215	5/17/22	H. Sicherman & Company, Inc.	10200-300	1,020.80	
216	5/17/22	Niagara Gazette Lockport Union Sun	10200-300	58.00	
Total				538,884.35	

# Niag. Cnty Dev. Corp. - EDA RLF Check Register

For the Period From May 1, 2022 to May 31, 2022
Filter Criteria includes: Report order is by Date.

Check #	Date	Payee	Cash Account	Amount	
1344	5/2/22	Niagara County Industrial	10001.100	9,999.96	
Total				9,999.96	

# Niag. Cnty Dev. Corp. - Micro RLF Check Register

For the Period From May 1, 2022 to May 31, 2022 Filter Criteria includes: Report order is by Date.

Check#	Date	Payee	Cash Account	Amount
2054	5/2/22	Covey's Cove Inc.	10004.400	10,229.71
2055	5/2/22	I Eudaimonia Inc. d/b/a Jacobsen	10004.400	7,226.19
2056	5/2/22	Niagara County Industrial	10004.400	9,999.96
2057	5/2/22	Youngstown Marketside LLC	10004.400	25,000.00
2058	5/24/22	Niagara County Community College	10004.400	1,500.00
Total				53,955.86
				-

# NIAG ECONOMIC DEV FUND

			OMIC DEV FUND  Register		
Filter Criteria in	cludes: Report or		ay 1, 2022 to May 31, 2022	2	
Check#	Date	Payce	Cash Account	Amount	
1339	5/10/22	Safeguard Business Systems	10000-200	70.81	
Total				70.81	

# Niagara Industrial Incubator Associates Check Register

For the Period From May 1, 2022 to May 31, 2022 Filter Criteria includes: Report order is by Date.

Check#	Date	Payee	Cash Account	Amount	
1294	5/2/22	M&T Bank	10000.100	485.04	
1295	5/10/22	Blue Ox Roofing	10000.100	604.00	
1296	5/10/22	David Chevrolet Buick, Inc.	10000.100	1,255.36	
1297	5/10/22	Gabriele & Berrigan, P.C.	10000.100	345.00	
1298	5/10/22	National Grid	10000.100	271.15	
1299	5/10/22	Niagara Falls Water Board	10000.100	3,390.00	
1300	5/10/22	Niagara Gazette Lockport union Sun &	10000.100	45.40	
1301	5/10/22	Steve's Heating & Air Conditioning, Inc	10000.100	2,450.00	
1302	5/31/22	Blue Ox Roofing	10000.100	1,043.00	
1303	5/31/22	National Grid	10000.100	271.72	
Total				10,160.67	

# 6.2 BUDGET VARIANCE REPORT

# NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

# **BUDGET VARIANCE REPORT AS OF May 31, 2022**

# UN-AUDITED STATEMENT FOR INTERNAL MANAGEMENT USE ONLY

25,517.00 1,000.00 4,166.67 0.00 0.00 26.50 0.00 0.00 30,710.17 26,380.24 3,282.33 3,104.33 2,125.80 0.00 2,500.00 5,462.25 5,000.00 0.00 1,833.33 125.00	\$ 165,961.70 6,000.00 20,833.35 15,393.25 0.00 135.75 192.17 0.00 0.00 208,516.22 133,116.60 15,782.16 15,521.65 10,448.87 1,260.10 12,500.00 27,311.25 39,795.71 19,500.00	\$ 193,474.00 5,000.00 20,833.35 0.00 0.00 132.50 0.00 0.00 219,439.85 131,901.20 16,411.65 15,521.65 10,629.00 1,260.00 12,500.00 27,311.25 25,000.00	(27,512.30) 1,000.00 0.00 15,393.25 0.00 3.25 192.17 0.00 0.00 (10,923.63)  1,215.40 (629.49) 0.00 (180.13) 0.10 0.00	\$ 519,096.00 12,000.00 50,000.00 0.00 15,432.00 318.00 60.00 100,000.00 796,906.00 342,943.00 39,388.00 37,252.00 27,553.00 1,260.00
1,000.00 4,166.67 0.00 0.00 26.50 0.00 0.00 30,710.17  26,380.24 3,282.33 3,104.33 2,125.80 0.00 2,500.00 5,462.25 5,000.00 0.00 1,833.33 125.00	6,000.00 20,833.35 15,393.25 0.00 135.75 192.17 0.00 0.00  208,516.22  133,116.60 15,782.16 15,521.65 10,448.87 1,260.10 12,500.00 27,311.25 39,795.71 19,500.00	5,000.00 20,833.35 0.00 0.00 132.50 0.00 0.00 0.00 219,439.85  131,901.20 16,411.65 15,521.65 10,629.00 1,260.00 12,500.00 27,311.25	1,000.00 0.00 15,393.25 0.00 3.25 192.17 0.00 0.00 (10,923.63)  1,215.40 (629.49) 0.00 (180.13) 0.10 0.00	12,000.00 50,000.00 0.00 15,432.00 318.00 60.00 100,000.00 796,906.00  342,943.00 39,388.00 37,252.00 27,553.00 1,260.00
4,166.67 0.00 0.00 26.50 0.00 0.00 0.00 30,710.17 26,380.24 3,282.33 3,104.33 2,125.80 0.00 2,500.00 5,462.25 5,000.00 0.00 1,833.33 125.00	20,833.35 15,393.25 0.00 135.75 192.17 0.00 0.00 208,516.22 133,116.60 15,782.16 15,521.65 10,448.87 1,260.10 12,500.00 27,311.25 39,795.71 19,500.00	20,833.35 0.00 0.00 132.50 0.00 0.00 0.00 219,439.85 131,901.20 16,411.65 15,521.65 10,629.00 1,260.00 12,500.00 27,311.25	0.00 15,393.25 0.00 3.25 192.17 0.00 0.00 (10,923.63) 1,215.40 (629.49) 0.00 (180.13) 0.10 0.00	50,000.00 0.00 15,432.00 318.00 60.00 100,000.00 100,000.00 796,906.00 342,943.00 39,388.00 37,252.00 27,553.00 1,260.00
0.00 0.00 26.50 0.00 0.00 0.00 30,710.17 26,380.24 3,282.33 3,104.33 2,125.80 0.00 2,500.00 5,462.25 5,000.00 0.00 1,833.33 125.00	15,393.25 0.00 135.75 192.17 0.00 0.00 208,516.22 133,116.60 15,782.16 15,521.65 10,448.87 1,260.10 12,500.00 27,311.25 39,795.71 19,500.00	0.00 0.00 132.50 0.00 0.00 0.00 219,439.85 131,901.20 16,411.65 15,521.65 10,629.00 1,260.00 12,500.00 27,311.25	15,393.25 0.00 3.25 192.17 0.00 0.00 (10,923.63) 1,215.40 (629.49) 0.00 (180.13) 0.10 0.00	0.00 15,432.00 318.00 60.00 100,000.00 100,000.00 796,906.00 342,943.00 39,388.00 37,252.00 27,553.00 1,260.00
26,380.24 3,282.33 3,104.33 2,125.80 0.00 5,462.25 5,000.00 0.00 1,833.33 125.00	0.00 135.75 192.17 0.00 0.00 208,516.22 133,116.60 15,782.16 15,521.65 10,448.87 1,260.10 12,500.00 27,311.25 39,795.71 19,500.00	0.00 132.50 0.00 0.00 0.00 219,439.85 131,901.20 16,411.65 15,521.65 10,629.00 1,260.00 12,500.00 27,311.25	0.00 3.25 192.17 0.00 0.00 (10,923.63) 1,215.40 (629.49) 0.00 (180.13) 0.10 0.00	15,432.00 318.00 60.00 100,000.00 100,000.00 796,906.00 342,943.00 39,388.00 37,252.00 27,553.00 1,260.00
26,50 0.00 0.00 0.00 30,710.17 26,380.24 3,282.33 3,104.33 2,125.80 0.00 2,500.00 5,462.25 5,000.00 0.00 1,833.33 125.00	135.75 192.17 0.00 0.00 208,516.22 133,116.60 15,782.16 15,521.65 10,448.87 1,260.10 12,500.00 27,311.25 39,795.71 19,500.00	132.50 0.00 0.00 0.00 219,439.85 131,901.20 16,411.65 15,521.65 10,629.00 1,260.00 12,500.00 27,311.25	3.25 192.17 0.00 0.00 (10,923.63) (1215.40 (629.49) 0.00 (180.13) 0.10 0.00	318.00 60.00 100,000.00 100,000.00 796,906.00 342,943.00 39,388.00 37,252.00 27,553.00 1,260.00
0.00 0.00 0.00 30,710.17 26,380.24 3,282.33 3,104.33 2,125.80 0.00 2,500.00 5,462.25 5,000.00 0.00 1,833.33 125.00	192.17 0.00 0.00 208,516.22 133,116.60 15,782.16 15,521.65 10,448.87 1,260.10 12,500.00 27,311.25 39,795.71 19,500.00	0.00 0.00 0.00 219,439.85 131,901.20 16,411.65 15,521.65 10,629.00 1,260.00 12,500.00 27,311.25	192.17 0.00 0.00 (10,923.63) 1,215.40 (629.49) 0.00 (180.13) 0.10 0.00	60.00 100,000.00 100,000.00 796,906.00 342,943.00 39,388.00 37,252.00 27,553.00 1,260.00
0.00 0.00 30,710.17 26,380.24 3,282.33 3,104.33 2,125.80 0.00 2,500.00 5,462.25 5,000.00 0.00 1,833.33 125.00	0.00 0.00 208,516.22 133,116.60 15,782.16 15,521.65 10,448.87 1,260.10 12,500.00 27,311.25 39,795.71 19,500.00	0.00 0.00 219,439.85 131,901.20 16,411.65 15,521.65 10,629.00 1,260.00 12,500.00 27,311.25	0.00 0.00 (10,923.63) 1,215.40 (629.49) 0.00 (180.13) 0.10 0.00	100,000.00 100,000.00 796,906.00 342,943.00 39,388.00 37,252.00 27,553.00 1,260.00
0.00 30,710.17 26,380.24 3,282.33 3,104.33 2,125.80 0.00 2,500.00 5,462.25 5,000.00 0.00 1,833.33 125.00	0.00 208,516.22 133,116.60 15,782.16 15,521.65 10,448.87 1,260.10 12,500.00 27,311.25 39,795.71 19,500.00	0.00 219,439.85 131,901.20 16,411.65 15,521.65 10,629.00 1,260.00 12,500.00 27,311.25	0.00 (10,923.63) 1,215.40 (629.49) 0.00 (180.13) 0.10 0.00	342,943.00 39,388.00 37,252.00 27,553.00 1,260.00
26,380.24 3,282,33 3,104.33 2,125.80 0.00 2,500.00 5,462.25 5,000.00 0.00 1,833.33 125.00	208,516.22 133,116.60 15,782.16 15,521.65 10,448.87 1,260.10 12,500.00 27,311.25 39,795.71 19,500.00	131,901.20 16,411.65 15,521.65 10,629.00 1,260.00 12,500.00 27,311.25	1,215.40 (629.49) 0.00 (180.13) 0.10	796,906.00 342,943.00 39,388.00 37,252.00 27,553.00 1,260.00
26,380.24 3,282.33 3,104.33 2,125.80 0.00 2,500.00 5,462.25 5,000.00 0.00 1,833.33 125.00	133,116.60 15,782.16 15,521.65 10,448.87 1,260.10 12,500.00 27,311.25 39,795.71 19,500.00	131,901.20 16,411.65 15,521.65 10,629.00 1,260.00 12,500.00 27,311.25	1,215.40 (629.49) 0.00 (180.13) 0.10 0.00	342,943.00 39,388.00 37,252.00 27,553.00 1,260.00
3,282,33 3,104,33 2,125,80 0.00 2,500.00 5,462,25 5,000.00 0.00 1,833,33 125.00	15,782.16 15,521.65 10,448.87 1,260.10 12,500.00 27,311.25 39,795.71 19,500.00	16,411.65 15,521.65 10,629.00 1,260.00 12,500.00 27,311.25	(629.49) 0.00 (180.13) 0.10 0.00	39,388.00 37,252.00 27,553.00 1,260.00
3,282,33 3,104,33 2,125,80 0.00 2,500.00 5,462,25 5,000.00 0.00 1,833,33 125.00	15,782.16 15,521.65 10,448.87 1,260.10 12,500.00 27,311.25 39,795.71 19,500.00	16,411.65 15,521.65 10,629.00 1,260.00 12,500.00 27,311.25	(629.49) 0.00 (180.13) 0.10 0.00	39,388.00 37,252.00 27,553.00 1,260.00
3,282,33 3,104,33 2,125,80 0.00 2,500.00 5,462,25 5,000.00 0.00 1,833,33 125.00	15,782.16 15,521.65 10,448.87 1,260.10 12,500.00 27,311.25 39,795.71 19,500.00	16,411.65 15,521.65 10,629.00 1,260.00 12,500.00 27,311.25	(629.49) 0.00 (180.13) 0.10 0.00	39,388.00 37,252.00 27,553.00 1,260.00
3,104.33 2,125.80 0.00 2,500.00 5,462.25 5,000.00 0.00 1,833.33 125.00	15,521.65 10,448.87 1,260.10 12,500.00 27,311.25 39,795.71 19,500.00	15,521.65 10,629.00 1,260.00 12,500.00 27,311.25	0.00 (180.13) 0.10 0.00	37,252.00 27,553.00 1,260.00
2,125.80 0.00 2,500.00 5,462.25 5,000.00 0.00 1,833.33 125.00	10,448.87 1,260.10 12,500.00 27,311.25 39,795.71 19,500.00	10,629.00 1,260.00 12,500.00 27,311.25	(180.13) 0.10 0.00	27,553.00 1,260.00
0.00 2,500.00 5,462.25 5,000.00 0.00 1,833.33 125.00	1,260.10 12,500.00 27,311.25 39,795.71 19,500.00	1,260.00 12,500.00 27,311.25	0.10 0.00	1,260.00
2,500.00 5,462.25 5,000.00 0.00 0.00 1,833.33 125.00	12,500.00 27,311.25 39,795.71 19,500.00	12,500.00 27,311.25	0.00	
5,462.25 5,000.00 0.00 0.00 1,833.33 125.00	27,311.25 39,795.71 19,500.00	27,311.25		20 000 00
5,000.00 0.00 0.00 1,833.33 125.00	39,795.71 19,500.00			30,000.00
0.00 0.00 1,833.33 125.00	19,500.00	25 000 00	0.00	65,547.00
0.00 1,833.33 125.00			14,795.71	60,000.00
1,833.33 125.00		19,000.00	500.00	19,000.00
125.00	1,200.00	2,100.00	(900.00)	2,100.00
	2,778.60	9,166.65	(6,388.05)	22,000.00
200 22	408.12	625.00	(216.88)	1,500.00
208.33	544.20	1,041.65	(497.45)	2,500.00
280.00	1,187.54	2,247.00	(1,059.46)	3,840.00
98.25	407.01	491.25	(84.24)	1,179.00
206.67	940.59	1,033.35	(92.76)	2,480.00
634.08	3,170.00	3,170.40	(0.40)	7,609.00
1,156.00	9,520.67	6,996.00	2,524.67	15,848.00
208.33	277.24	1,041.65	(764.41)	2,500.00
0.00	0.00	0.00	0.00	1,000.00
1,641.58	7,407.00	8,207.90	(800.90)	19,699.00
0.00	1,814.00	1,595.00	219.00	2,843.00
				8,548.00
				14,036.00
				8,000.00
				400.00
				2,000.00
83.33		416.65	(416.65)	1,000.00
57,078.52	313,480.93	311,410.60	2,070.33	742,025.00
0( 2(0 25)	(104,964.71)	(91,970.75)	(12,993.96)	54,881.00
	1,156.00 208.33 0.00 1,641.58 0.00 712.33 1,169.67 666.67 33.33 166.67	1,156.00     9,520.67       208.33     277.24       0.00     0.00       1,641.58     7,407.00       0.00     1,814.00       712.33     3,013.60       1,169.67     4,576.02       666.67     1,000.00       33.33     0.00       166.67     0.00       83.33     0.00       57,078.52     313,480.93	1,156.00     9,520.67     6,996.00       208.33     277.24     1,041.65       0.00     0.00     0.00       1,641.58     7,407.00     8,207.90       0.00     1,814.00     1,595.00       712.33     3,013.60     3,561.65       1,169.67     4,576.02     5,848.35       666.67     1,000.00     3,333.35       33.33     0.00     166.65       166.67     0.00     833.35       83.33     0.00     416.65       57,078.52     313,480.93     311,410.60	1,156.00       9,520.67       6,996.00       2,524.67         208.33       277.24       1,041.65       (764.41)         0.00       0.00       0.00       0.00         1,641.58       7,407.00       8,207.90       (800.90)         0.00       1,814.00       1,595.00       219.00         712.33       3,013.60       3,561.65       (548.05)         1,169.67       4,576.02       5,848.35       (1,272.33)         666.67       1,000.00       3,333.35       (2,333.35)         33.33       0.00       166.65       (166.65)         166.67       0.00       833.35       (833.35)         83.33       0.00       416.65       (416.65)         57,078.52       313,480.93       311,410.60       2,070.33

# NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

Balance Sheet May 31, 2022

# ASSETS

Current Assets				
Cash - Checking	\$	124,625.24		
Petty Cash		300.00		
Mmkt Acct M&T Bank		1,893,903.88		
Cash - First Response		65,807.45		
Cash - City of N.F.		827.22		
Mmkt Acct Cataract Tourism		3,938,860.26		
Accts Rec - Public Hearings		1,619.50		
Accounts Rec. EDA - RLF		4,166.65		
Due To/From Micro RLF Due To/From VIP - MTF		4,166.65		
Due From NCDC CDBG/HUD		396,198.59 4,166.70		
Due To/Due From NADC		151,406.56		
Prepaid Insurance		11,544.84		
Total Current Assets				6,597,593.54
Other Assets				
Deferred Outflows		239,614.00		
Investment in NIIA	_	342,500.00		
Total Other Assets				582,114.00
Fixed Assets				
Furniture & Equipment		199,360.75		
Furn & Fixtures - Fed purchase		5,861.08		
Accum Dep Furn & Equip		(199,360.75)		
Accum Dep F&F Fed Purch	-	(5,861.08)		
Total Fixed Assets				0.00
			-	
Total Assets			\$	7,179,707.54
LIABILITIES AND NET ASSETS				
Current Liabilities				
Accrued Retirement	S	15 521 65		
Deferred Rev NEDF	•	15,521.65 29,166.65		
Deferred Rev First Repsonse		65,807.45		
Def. Rev City of N.F.		3,939,687.48		
Accounts Payable		11,948.22		
Acet. Payable - Niag. County	-	27,311.25		
Total Current Liabilities				4,089,442.70
Long-Term Liabilities				
Pension Liability		757.00		
Deferred Inflows of Resources		236,693.00		
Total Long-Term Liabilities				237,450.00
Total Liabilities				4,326,892.70
Net Assets				
Fund Balance - Operating Fund		2,957,779.55		
Fund Balance - Operating Fund Net Income		2,957,779.55 (104,964.71)		
	_			2,852,814.84
Net Income	_			2,852,814.84 7,179,707.54

# Niagara County Industrial Development Agency Aged Payables As of May 31, 2022

Vendor ID Vendor	Invoice #	Amount Due	
cin Cintas Corporation LOC. 06	8199233;9572996 7P	83.22	
GABRIELE Gabriele & Berrigan, P.C.	May 2022 Engagement	5,000.00	
Report Total		5,083.22	
Adjusting Journal Ent	ries		
Es	timated May 2022 Legal Fees	5,000.00	
Esti	mated May 2022 Copier usage	200.00	
Estim	ated Apr-May 2022 Telephone	60.00	
Estimated May	2022 Niagara County Electric	500.00	
Estimated I	May 2022 Niagara County Gas	400.00	
Estimat	ed May 2022 Cleaning service	705.00	
		11,948.22	

# NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

Project Income - 2022 Lease/Lease Back and Bonds

Closed 2022	Project Type	Total Project Amount	IDA Project Amount	Fees	Application Fee	Amount Received to Date	Date Received	Balance Due	Date Closed
Twogood Holdings LLC(Rubberform Recycle Moog Inc. Catholic Health System Inc.	d L/L Back Sales Tax Only Bond	2,955,000 329,617 48,874,501	2,050,000 329,617 36,420,018	20,500 32,962 112,500	1,000 0 0	21,500 32,962 112,500	3/28/22	1	3/15/22 3/9/22
Vantage Pointe LLC	L/L Back	1,403,220	1,370,450	6,750 0	1,000	1,000	4/5/22	6,750	5/25/22
TOTAL				172,712					
		Fees receive	d in prior year	-					
	Total	fees received to	date in 2022	172,712					
		Total 2022 B	udgeted Fees	519,096					
		Balance of B	udgeted Fees	346,384					
	Project	Total Project	IDA Project	Anticipated	Application	Amount Received	Date	Anticipated Balance	Inducement
Projected 2022	Туре	Amount	Amount	Fees	Fee	to Date	Received	Due	Expiration
Cerrone Estate Properties, LLC	L/L Back	1,780,000	1,750,000	17,500	1,000	1,000	2/3/21	17,500	9/30/22
Olcott Yacht Club Inc. Sales Tax Niacet Corporation	& Mtg Tax Only L/L Back	456,000 13,250,000	450,000 8,525,000	70,000	250 1,000	250	2/16/21	71,000	8/31/22 12/31/22
TM Montante Development LLC - 512 3rd St		2,687,001	2,059,941	20,599	1,000	1,000	6/7/21	20,599	7/31/22
TM Montante Development LLC - 500 3rd St		693,001	550,000	5,500	1,000	1,000		5,500	7/31/22
PEMM LLC	L/L Back	8,500,000	6,350,000	63,500	1,000		10/13/21	63,500	11/30/22
CVE US EI3 Wheatfield, LLC Sales Tax	& Mtg Tax Only	9,760,000	7,740,000	32,000	1,000		12/20/21	32,000	2/28/23
Kilmer Solar LLC Sales Tax	& Mtg Tax Only	9,145,000	8,775,000	34,000	1,000	1,000		34,000	
Eleanor Apartments at Niagara, LLC(Niagara	C Assumption	of The Eleanor	Apartments, LI	C PILOT	1,000	1,000	2/4/22	-	2/28/23
13 W. Main LLC	L/L Back	2,981,342	2,701,865	27,019	1,000	1,000	3/7/22	27,019	4/30/23
Niacet Corporation (NxTD Project) 4600 Group, LLC	L/L Back L/L Back	48,750,000	46,750,000	467,500	1,000 1,000	1,000 1,000	5/2/22 5/31/22	467,500	
TOTAL				737,618	11,250	10,250		738,618	0
TOTAL - Projected Income 2022				910,330	11,250	10,250		738,618	172,712
Projected 2023	Project Type	Total Project Amount	IDA Project Amount	Anticipated Fees	Application Fee	Amount Received to Date	Date Received	Anticipated Balance Due	Inducement Expiration

0

0

TOTAL

<sup>\*</sup> Pending Board Approval

# Cataract Tourism Fund Grant Program

Awards		Grant	Outst'd'o	Approval	Dishursement	Dishursement	Offer	
of Economic Development 37,667 0 10/11/2017 1/23/2018 37,667   Indication	Grantee Name	Awards	Awards	Date	Date	Amount	Expiration	Project Description
midition (176,000 0 88,147 0 214/2019 88,147 0 214/2019 1 88,147 0 214/2019 1 88,147 0 214/2019 1 88,147 0 214/2019 1 88,147 0 214/2019 1 88,147 0 214/2019 1 10,21/2020 1 16,717 0 21/20202 1 16,717 0 21/202	Niagara County Dent of Economic Develorment	799 75	C	10/11/2017	8100/20/1	27 667		Heacability chirdy for Nisagas Balle area multi-nee facility
### 175.00   176,600   8882018   6/22020   176,600   #### 176,000   0 8882018   6/22020   176,600   #### 176,000   0 176,000   176,000   ### 176,000   176,000   176,000   176,000   ### 176,000   176,000   176,000   176,000   ### 176,000   176,000   176,000   176,000   ### 176,000   176,000   176,000   176,000   ### 176,000   176,000   176,000   176,000   ### 176,000   176,000   176,000   176,000   ### 176,000   176,000   176,000   176,000   ### 176,000   176,000   176,000   176,000   ### 176,000   176,000   176,000   176,000   ### 176,000   176,000   176,000   176,000   ### 176,000   176,000   176,000   176,000   ### 176,000   176,000   176,000   176,000   ### 176,000   176,000   176,000   176,000   ### 176,000   176,000   176,000   176,000   176,000   ### 176,000   176,000   176,000   176,000   176,000   176,000   ### 176,000   176,0	Niagara Aquarium Foundation	88.147	0	2/14/2018	7/15/2019	88 147		Jellyfish exhibit and equipment
midition 16,717 0 2,122,020 16,717 0 2,122,020 16,717 0 2,122,020 17,000 18,717 0 2,122,020 17,000 18,70,000 0 8,14,7019 17,000 17,0000 0 8,710,000 0 8,710,000 0 17,0000 1 9,710,000 1 9,710,000 0 1,000,000 1,000,000 1,000,000 1,50,000 1,	The Tourism Research Entrepreneurship Center (TReC)	176,600	0	8/8/2018	6/2/2020	176,600		Buildout, audio/visual equipment and network connectivity hardware
midation 370,000 0 8/14/2019 279/2021 370,000  Tric Nilagara Club) 352,250 0 71/20219 197/2021 64,403  Tric Nilagara Club) 1,000,000 1,000,000 8/12/2020 197/2021 10 Be Disbursed 0 6/30/2023  LLC 273,000 1,500,000 1,200,000 2/9/2022 10 Be Disbursed 0 6/30/2023  LLC 900,000 1,500,000 2/9/2022 10 Be Disbursed 0 6/30/2023  LLC 900,000 900,000 2/9/2022 10 Be Disbursed 0 6/30/2023  sh Bahance as of 5/31/2022 3,939,687.48  Sh Bahance as of 5/31/2022 3,939,687.48  Sh Bahance as of 5/31/2022 3,939,687.48  Tric Be Disbursed 0 6/30/2023  Tric Be Disbursed 0 0 1/30/2023  Tric Be Disbursed 0 0 1/30/2023  Tric Be Disbursed 0 0	Niagara Aquarium Foundation	16,717	0	2/12/2020	10/21/2020	16,717		Renovations to second floor event room
C (The Niagara Club) 5.3.2.50 0 7/10/2019 97/2021 64,403 12/31/2022 or Tourism LLC 1,000,000 1000 10000 67/12/2029 To Be Disbursed 0 6/30/2023 12/31/2023	Niagara Aquarium Foundation	370,000	0	8/14/2019	2/9/2021	370,000		Interactive touch pools adjacent to main entrance of the Aquarium
or Tourism LLC 1,000,000 (1,12019) To Be Disbursed 0 (12/31/2022 ii, Inc. 125,000 21/32,000 (1/4/2021) To Be Disbursed 0 (3/20223 ILC) 155,000 1/35,000 2/9/2022 To Be Disbursed 0 (3/20223 ILC) 155,000 1/35,000 2/9/2022 To Be Disbursed 0 (3/20223 ILC) 155,000 1/35,	Red Star Builders, LLC (The Niagara Club)	523,250	0	7/10/2019	9/7/2021	64,403		Rooftop bar and lounge, banquet space, virtual entertainment lounge & Spot Coffee
11. Inc.         273,000         8/12/2020         To Be Disbursed         0         6/30/2023           LLC         155,000         155,000         4/14/2021         To Be Disbursed         0         6/17/2023           LLC         155,000         155,000         2/9/2022         To Be Disbursed         0         6/17/2023           ste Sub-Total         3,534,381         2,328,000         2/9/2022         To Be Disbursed         0         6/17/2023           ste Sub-Total         3,539,687,48         3,539,687,48         753,534         753,534         12/31/2023           liable for awarding grants         1,611,687,48         7         7         7         7           NYS 10/12/2016         1,600,000,00         1,440,000,00	Niagara Falls Center for Tourism LLC	1,000,000	1,000,000	6/12/2019	To Be Disbursed	0	12/31/2022	Construction of an indoor family entertainment center and outdoor improvements
LLC   155,000   155,000   4/14/2021   To Be Disbursed   0   6/1/2023    tr Sub-Total   3,540,381   2,228,000    sh Balance as of 5/31/2022   3,939,687.48    sh Balance as of 5/31/2022    sh Balance as	The Center for Kashmir, Inc.	273,000	273,000	8/12/2020	To Be Disbursed	0	6/30/2023	Renovations to vacant church for a museum of art and culture for kashmir
undation 900,000 900,000 2/9/2022 To Be Disbursed 0 12/31/2023 te Sub-Total 3.540.381 2.328.000 753.534 753.534 153.534 153.530.000	Savarino Companies, LLC	155,000	155,000	4/14/2021	To Be Disbursed	0	6/1/2023	Rehabilitation of 4,000 square feet of commercial/retail storefront space.
sh Balance as of 5/31/2022 3,939,687.48  sh Balance as of 5/31/2022 3,939,687.48  cess: Outstanding Awards (2,328,000,00)  ilable for awarding grants 1,611,687,48  Interpretation 1,600,000,00  Interpretation 1,600,000,0	Niagara Aquarium Foundation	000,006	900,000	2/9/2022	To Be Disbursed	0	12/31/2023	Renovations to the Niagara Gorge Discovery Center for expanded programming.
sh Balance as of 5/31/2022 3,939, ess: Outstanding Awards (2,328, ilable for awarding grants 1,611, NYS 11/22/2016 1,600, NYS 10/12/2018 1,600, 53,	To Date Sub-Total	3,540,381	2,328,000			753,534		
ces: Outstanding Awards (2,328, liable for awarding grants 1,611, NYS 11/22/2016 1,600, NYS 10/12/2018 1,600, NYS 10/12/2018 1,500, 53,	Grant Fund Cash Balance as of 5/31/2022	3,939,687.48						
NYS 11/22/2016 1,600, NYS 10/12/2016 1,600, NYS 10/16/2017 1,440, NYS 10/12/2018 1,600, 1,500	Less: Outstanding Awards	(2,328,000.00)						
NYS 11/22/2016 1,600, NYS 10/16/2017 1,440, NYS 10/12/2018 1,600, 53,	Available for awarding grants	1,611,687.48						
NYS 11/22/2016 1,600, NYS 10/16/2017 1,440, NYS 10/12/2018 1,600, 53,								
NYS 11/22/2016 1,600, NYS 10/12/2018 1,440, NYS 10/12/2018 1,600, S3,	Grant Fund Balance	i						
NYS 10/12/2018 1,600,	Grant Funding from NYS 11/22/2016 Grant Funding from NYS 10/16/2017	1,600,000.00						
53, (753, 3,939,	Grant Funding from NYS 10/12/2018	1,600,000.00						
]	Bank Interest Bank Fees	53,264.74 (43.26)						
	Grant Disbursements	(753,534.00)						
	Grant Fund Balance	3,939,687.48						

# 7.1 LOCAL LABOR POLICY

# LOCAL LABOR POLICY

The Mission of the Niagara County Industrial Development Agency ("Agency") is to undertake projects and programmatic initiatives in furtherance of and to advance the job opportunities, health, general prosperity and economic welfare of the people of the County and to improve their recreation opportunities, prosperity and standard of living. In addition, and in doing so, the Agency shall adhere to its adopted policies and applicable statutory requirements, including PAAA, PARA, OML, FOIL, and SEQRA. Further, and in accordance with GML Section 916-a, the Agency shall take into consideration the local zoning and planning regulations as well as the regional and local comprehensive land use plans. The Agency's goals include continued compliance with current obligations and responsibilities associated with ongoing projects and programs, in addition to identifying new projects and programs that will achieve the Agency's purposes and Mission. With these stated goals established, the Agency's values are to maintain the highest ethical standards applicable to public officials and public benefit corporations.

Project applicants (the "Company"), as a condition to receiving Financial Assistance (including a sales tax exemption, mortgage recording tax exemption, real property tax abatement) from the Agency will be required to utilize qualified local labor, as defined below, for all projects involving the construction, expansion, equipping, demolition and/or remediation of new, existing, expanded or renovated facilities (collectively, the "Project"). The creation of construction jobs in the local labor area, though limited in duration, remains a vital component of the Agency's overall mission.

# Local Labor Defined

Local labor is defined as individuals permanently residing in Niagara County, Erie County, Chautauqua County, Cattaraugus County, Wyoming County, Genesee County, Orleans County and Monroe County (collectively, the "Local Labor Area").

# **Local Labor Requirement**

The Company will have 90% of all Project employees work hours of the general contractor, subcontractor, or subcontractor to a subcontractor (collectively, the "Workers") working on the Project permanently reside within the Local Labor Area. The general contractor, subcontractor, or subcontractor to the subcontractor do not have to be local companies as defined herein, but must employ Workers residing within the Local Labor Area to qualify under the 90% local labor criteria.

It is understood that at certain times, Workers residing within the Local Labor Area may not be available with respect to a Project. Under this condition, the Company is required to contact the Agency to request a waiver of the Local Labor Requirement (the "Local Labor Waiver Request") based on the following circumstances: (i) warranty issues related to installation of specialized

equipment or materials whereby the manufacturer requires installation by only approved installers; (ii) specialized construction for which qualified Local Labor Area Workers are not available; (iii) lack of Workers that would allow the Company to meet the Local Labor Area requirement; and (iv) where use of Local Labor Area Workers increases the cost of any construction trade by an amount in excess of twenty percent (20%). In respect to section (iv) Local Labor Area bidders shall have been given the opportunity to match the lower cost bid, provided that the timing and delivery of services shall not have an impact on the Project. The Agency's Executive Director, in consultation with the Chairman and/or Vice Chairman, shall evaluate each Local Labor Waiver Request and make a determination related thereto based upon information received with such waiver request.

# **Monitoring**

The Agency, on an annual basis, will select a completed project, either randomly or based upon information provided to the Agency, to conduct an investigation into whether the Company was compliant with the Agency's Local Labor Policy. The Agency, or its designated agents, shall, during normal business hours, examine and copy the applicable books and wage records of the Company, Contractor and/or Subcontractor as related to work performed on the Project. If Agency determines that the local labor requirement is found to be below 90%, the Agency may terminate any and all Financial Assistance being provided to the Project in accordance with the terms of the underlying agreements between the Agency and the Company with respect to the Project.

# Local Labor Reporting Requirement

Companies authorized to receive Financial Assistance from the Agency will be required to file or cause to be filed a Local Labor Utilization Report (the "Report") on such form as made available by the Agency, and as directed by the Agency, which will identify, for each Worker and associated zip code that each such Worker is domiciled in. The Report shall be submitted to the Agency or its designated agents as follows: (i) immediately prior to commencement of construction activities; and (ii) on or by the next following semi-annual dates of January 1 and July 1, and for each period thereafter through the construction completion date.

At the conclusion of the Project, the Agency or its designated agents shall have the right to verify compliance with the Local Labor Requirement. The Agency, or its designated agents, shall have the right, during normal business hours, to examine and copy the applicable books and wage records of the Company, Contractor and/or Subcontractor as related to work performed on the Project. If Agency determines that the local labor requirement was below 90%, the Agency may take action to terminate or modify any and all Financial Assistance being provided to the Project in its sole discretion, and as in accordance with the terms of the underlying agreements between the Agency and the Company with respect to the Project.

# 7.2 Apprenticeship Policy

# **Apprenticeship Policy**

The Niagara County Industrial Development Agency ("Agency") recognizes the importance of having a highly skilled workforce to perform quality work on projects located in Niagara County. A highly skilled workforce will help attract new business and investment to the Niagara County and the surrounding area. Certified apprenticeship programs are a vital tool in providing the training and experience necessary to insure that Niagara County has a highly skilled workforce presently and into the future. These programs have shown a high graduation rate for participants.

Project applicants (the "Company"), as an additional incentive to the standard financial assistance provided by Agency, the Company will be eligible for enhanced PILOT benefits by its commitment to utilizing a certified apprenticeship program as part of their project.

# Apprenticeship Programs

Set forth herein are the certified apprenticeship programs that are deemed acceptable and will qualify the Company for the additional benefits of this policy.\*

Electricians

Sheet Metal Workers

Plumbers and Steamfitters

Carpenters and Millwrights

**Roofers** 

Ironsworkers

Cement Masons

Boilermakers

Bricklayers and Allied Craft

Laborers

Sprinkler Fitters

Heat and Frost Insulators

**Elevator Constructors** 

**Operating Engineers** 

Painters and Glazers

**Plasterers** 

**Teamsters** 

A complete list of New York State Certified Apprenticeship Programs can be found at:

http:labor.ny.gov/pressreleases/apprenticeshiparchive.shtm

# Enhanced PILOT benefit

If a Company commits to the use of a contractor that participates in the above referenced apprenticeship programs specific to the project, that Company will be provided with an additional 5% reduction from the Agency's standard PILOT schedule for the first five (5) years of the PILOT. Companies authorized to receive the additional financial assistance from the Agency will be required to file or cause to be filed an Apprenticeship Report (the "Report") on such form as made available by the Agency, and as directed by the Agency, which will identify each trade used in the project, along with each contractor that participates in a certified apprenticeship program. The Report shall be submitted to the Agency upon the completion of construction. If Agency determines in its sole discretion that the apprenticeship requirements have not been met, the Agency will not provide the additional benefits to the project.

# 8.1 Niacet Corporation (NxTD Project)

# **PROJECT SUMMARY**

# **Niacet Corporation**







Applicant:	Niacet Corporation				
Project Location:	400 47 <sup>th</sup> Street				
	Niagara Falls				
Assistance:	15 Year PILOT				
	Sales Tax Abatement				
Description:	Niacet Corporation ("Niacet" or "Company manufacturer of propionates and acetates food, and feed industries. The company ha automated manufacturing sites, located in Tiel, The Netherlands, which represent over manufacturing experience. In September of Group, an Ireland based global food compabeverage, and prepared food productions. in the U.S. with over 35 manufacturing locations.	primarily for the pharmaceutical, as two longstanding and fully Niagara Falls, NY USA, and er 85 years of chemical of 2021, Niacet was acquired by Kerry any with extensive offerings in dairy, Kerry also has a significant presence ations.			
	Kerry/Niacet is contemplating possible expansion projects at its Niagara Falls facility. This specific project (NxDT), is a novel production process utilizing a proprietary new liquid drying technology to more efficiently produce acetate and propionate salt preservatives. These salts would then be coated or blended with various compounds like acids, oils, and anti-caking agents to give them secondary functionality in addition to their inherent preservative qualities.				
	NxDT expansion would include a 25,000 – 35,000 sq. ft. building at site, as well as a capital investment of \$48.75M. If NxDT is successfully implemented and the project receives significant local support, the Company is considering a Phase Two at site, which would be of similar investment and scope.				
Project Costs:	Construction/Improvements Equipment FF&E Soft costs TOTAL	\$ 12,500,000 \$ 21,750,000 \$ 12,500,000 \$ 2,000,000 \$ 48,750,000			
Employment:	Current jobs in Niagara County:	102			
	New Jobs in Niagara County within 3 yes Skills: Operators, engineers, chemists, managers, material handlers				
Evaluative Criteria:	Regional Wealth Creation, Research an Locational Land Use Factors, Retention	•			

# Niagara County Industrial Development Agency MRB Cost Benefit Calculator

March 31, 2022 Date Project Title Project Location

Vantage Point LLC 6350 Inducon Corp. Dr.

# **Economic Impacts**

Summary of Economic Impacts over the Life of the PILOT

**Project Total Investment** 

\$48,750,000

# Temporary (Construction)

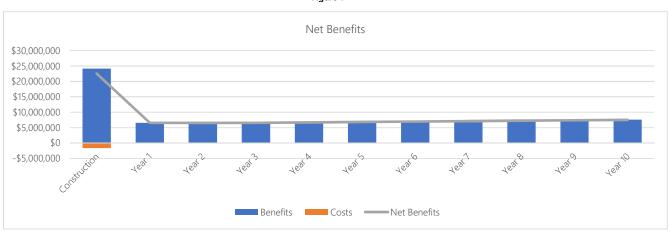
	Direct	Indirect	Total
Jobs	223	95	318
Earnings	\$18,143,926	\$4,677,422	\$22,821,348
Local Spend	\$43,875,000	\$15,865,616	\$59,740,616

# Ongoing (Operations)

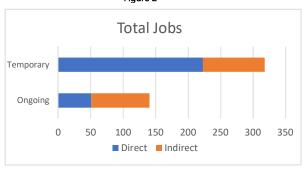
Aggregate over life of the PILOT

	Direct	Indirect	Total
Jobs	51	89	140
Earnings	\$60,365,453	\$43,251,874	\$103,617,327

# Figure 1



Net Benefits chart will always display construction through year 10, irrespective of the length of the PILOT. Figure 2



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Figure 3



Ongoing earnings are all earnings over the life of the PILOT.

### **Fiscal Impacts**



Estimated Costs of Exemptions		
	Nominal Value	Discounted Value*
Property Tax Exemption	\$305,666	\$265,447
Sales Tax Exemption	\$1,620,000	\$1,620,000
Local Sales Tax Exemption	\$810,000	\$810,000
State Sales Tax Exemption	\$810,000	\$810,000
Mortgage Recording Tax Exemption	\$0	\$0
Local Mortgage Recording Tax Exemption	<i>\$0</i>	\$0
State Mortgage Recording Tax Exemption	\$0	\$0
Total Costs	\$1,925,666	\$1,885,447

### State and Local Benefits

	Nominal Value	Discounted Value*
Local Benefits	\$127,194,740	\$111,644,567
To Private Individuals	<u>\$126,438,675</u>	<u>\$110,979,748</u>
Temporary Payroll	\$22,821,348	\$22,821,348
Ongoing Payroll	\$103,617,327	\$88,158,400
Other Payments to Private Individuals	\$0	\$0
To the Public	<u>\$756,064</u>	<u>\$664,819</u>
Increase in Property Tax Revenue	(\$129,006)	(\$112,039)
Temporary Jobs - Sales Tax Revenue	\$159,749	\$159,749
Ongoing Jobs - Sales Tax Revenue	\$725,321	\$617,109
Other Local Municipal Revenue	\$0	\$0
State Benefits	\$6,574,811	\$5,770,947
To the Public	<b>\$6,574,811</b>	<u>\$5,770,947</u>
Temporary Income Tax Revenue	\$1,026,961	\$1,026,961
Ongoing Income Tax Revenue	\$4,662,780	\$3,967,128
Temporary Jobs - Sales Tax Revenue	\$159,749	\$159,749
Ongoing Jobs - Sales Tax Revenue	\$725,321	\$617,109
Total Benefits to State & Region	\$133,769,551	\$117,415,514

### Benefit to Cost Ratio

		Benefit*	Cost*	Ratio
	Local	\$111,644,567	\$1,075,447	104:1
	State	\$5,770,947	\$810,000	7:1
Grand Total		\$117,415,514	\$1,885,447	62:1

<sup>\*</sup>Discounted at 2%

### Additional Comments from IDA

NY State ST-60 \$20,250,000

Does the IDA believe that the project can be accomplished in a timely fashion?

Yes

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# 8.2 TM Montante Development, LLC (500 3<sup>rd</sup> Street)

### **PROJECT SUMMARY**

## TM Montante Development LLC 500 3<sup>rd</sup> Street



Applicant:	TM Montante Development LLC		
Project Location:	500 3 <sup>rd</sup> Street, Niagara Falls, NY 14301		
Assistance:	10 Year PILOT Sales Tax Abatement Mortgage Recording Tax Abatement		
Description:	TM Montante (TMMD) was selected by Empire State Development as the Preferred Developer for 500, 512, and 518 Third Street, as well as 503 Main Street. The project will be centered around the reuse of both buildings, located at 500 & 512 3 <sup>rd</sup> St.  TMMD intends an adaptive reuse of 500 3rd Street into a vibrant conference and event space on the ground floor and commercial/office space above. The conference and event space will also have dedicated outdoor space located on a portion of the alleyway. It is expected that		
	this conference and event space will be highly desirable year-round to the growing conference and event market in downtown Niagara Falls.		
Project Costs:	Construction/Improvements \$2,059,941 Furniture, Fixtures & Equipment \$0 Soft costs \$627,060 Other \$0 \$2,687,002		
Employment:	Current jobs in Niagara County:  New Jobs in Niagara County within 3 years:  Estimated Annual Payroll for New Jobs:  Skills: Management, operations, administrative, and food service		
Evaluative Criteria:	Distressed Census Tract, Elimination of Slum and Blight, Building Vacancy, Redevelopment Aligns with Local Development Plan, Regional Wealth, Tourism Attraction, In Region Purchases		

# REGIONAL ECONOMIC IMPACT ANALYSIS TM Montante Development LLC 500 3<sup>rd</sup> Street

Estimated Project Benefits / Incentives Analysis		
Total Project Benefits	\$	337,539
Total Project Incentives	\$	277,235
Community Benefit to Cost Ratio		1:1
Projected Employment	32	
Total Employment		
Direct**	8	
Indirect***	4	
Temporary Construction (Direct and Indirect)	20	

Estimated Project Benefits	
Total Project Benefits	\$ 337,539
Income Tax Revenue	\$ 189,000
Property Tax Revenue	\$ 80,539
Sales Tax Revenue	\$ 68,000

Estimated Project Incentives		
Total Project Incentives	\$ 277,235	
Property Tax	\$ 187,924	
Sales Tax	\$ 82,398	
Mortgage Tax	\$ 6,913	

<sup>\*\*</sup> Direct - The recipient of IDA assistance adds new jobs to the regional economy and/or retains jobs at risk of being lost to another region. Investments that result in displacing existing jobs (e.g., most retail and many service sector industries) do not fall under this definition.

\*\*\* Indirect - The recipient of IDA assistance makes purchases from regional firms, which stimulates suppliers to add jobs and payroll that are new to the regional economy or are saved from being lost to competitors outside the region.

Utilizing informANALYTICS modeling software, an economic impact analysis was conducted to measure new investment and employment for the project. This software is a widely accepted and an industry standard for economic impact modeling measuring employment and salary impacts and facility output on the community for a given project.

# TM Montante Development, LLC 2760 Kenmore Avenue Buffalo, New York 14150

VIA EMAIL

May 24, 2022

Mark J Gabriele, Esq Gabriele & Berrigan P.C. 800 Main Street, Suite 4B Niagara Falls, New York 14301 (716) 285-1535

RE: Final Resolution of The Niagara County Industrial Development Agency being Resolution No. 7.1.1 ("Resolution 7.1.1") to undertake a certain project for the benefit of TM Montante Development, LLC located at 500 3<sup>rd</sup> St., Niagara Falls, New York ("500 3<sup>rd</sup> St Property").

Final Resolution of The Niagara County Industrial Development Agency being Resolution No. 7.2.1 ("Resolution 7.2.1") to undertake a certain project for the benefit of TM Montante Development, LLC located at 512 3<sup>rd</sup> St., Niagara Falls, New York ("512 3<sup>rd</sup> St Property"; together with the 500 3<sup>rd</sup> St Property, the "Properties").

Mr. Gabriele,

The undersigned hereby respectfully requests that the inducements contemplated in Resolution 7.1.1 regarding 500 3<sup>rd</sup> St. Property and Resolution 7.2.1 regarding 512 3<sup>rd</sup> St Property each be extended for a period of twelve (12) months. The undersigned is experiencing unanticipated tenant issues as a result of Covid19 and is having unforeseen difficulties leasing the Properties. Thank you for your consideration of this request.

Very truly yours,

TM Montante Development, LLC

Name: CHRISTIAN CAMPOS

Title: PRESIDENT

# 8.3 TM Montante Development, LLC (512 3<sup>rd</sup> Street)

### **PROJECT SUMMARY**

## TM Montante Development LLC 512 3<sup>rd</sup> Street



Applicant:	TM Montante Development LLC		
Project Location:	512 3 <sup>rd</sup> Street, Niagara Falls, NY 14		
Assistance:	10 Year PILOT Sales Tax Abatement Mortgage Recording Tax Abatement		
Description:	TM Montante (TMMD) was selected by Empire State Development as the Preferred Developer for 500, 512, and 518 Third Street, as well as 503 Main Street. The project will be centered around the reuse of both buildings, located at 500 & 512 3 <sup>rd</sup> St.  TMMD intends to convert 512 3rd Street into a new brewery and restaurant. Because of the number of tourists that visit Niagara Falls each year, and the lack of an established brewery in the downtown core, it's expected to be a great opportunity to add a tremendous amount of pedestrian activity and vibrancy.		
Project Costs:	Construction/Improvements Furniture, Fixtures & Equipment Soft costs Other TOTAL	\$ 550,000 \$ 0 \$ 143,001 \$ 0 \$ 693,001	
Employment:	Current jobs in Niagara County:  New Jobs in Niagara County within 3 years:  Estimated Annual Payroll for New Jobs:  Skills: Management, administration, operations, and food service		
Evaluative Criteria:	Distressed Census Tract, Elimination of Slum and Blight, Building Vacancy, Redevelopment Aligns with Local Development Plan, Regional Wealth, Tourism Attraction, In Region Purchases		

# REGIONAL ECONOMIC IMPACT ANALYSIS TM Montante Development LLC 512 3<sup>rd</sup> Street

Estimated Project Benefits / Incentives Analysis	
Total Project Benefits	\$ 258,445
Total Project Incentives	\$ 179,736
Community Benefit to Cost Ratio	1:1
Projected Employment	14
Total Employment	
Direct**	6
Indirect***	3
Temporary Construction (Direct and Indirect)	5

Estimated Project Benefits	
Total Project Benefits	\$ 258,445
Income Tax Revenue	\$ 141,000
Property Tax Revenue	\$ 66,445
Sales Tax Revenue	\$ 51,000

stimated Project Incentives	
Total Project Incentives	\$ 179,736
Property Tax	\$ 155,037
Sales Tax	\$ 22,000
Mortgage Tax	\$ 2,699

<sup>\*\*</sup> Direct - The recipient of IDA assistance adds new jobs to the regional economy and/or retains jobs at risk of being lost to another region. Investments that result in displacing existing jobs (e.g., most retail and many service sector industries) do not fall under this definition.

\*\*\* Indirect - The recipient of IDA assistance makes purchases from regional firms, which stimulates suppliers to add jobs and payroll that are new to the regional economy or are saved from being lost to competitors outside the region.

Utilizing informANALYTICS modeling software, an economic impact analysis was conducted to measure new investment and employment for the project. This software is a widely accepted and an industry standard for economic impact modeling measuring employment and salary impacts and facility output on the community for a given project.

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VIA EMAIL

May 24, 2022

Mark J Gabriele, Esq Gabriele & Berrigan P.C. 800 Main Street, Suite 4B Niagara Falls, New York 14301 (716) 285-1535

RE: Final Resolution of The Niagara County Industrial Development Agency being Resolution No. 7.1.1 ("Resolution 7.1.1") to undertake a certain project for the benefit of TM Montante Development, LLC located at 500 3<sup>rd</sup> St., Niagara Falls, New York ("500 3<sup>rd</sup> St Property").

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Mr. Gabriele,

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Very truly yours,

TM Montante Development, LLC

Name: CHRISTIAN CAMPOS

Title: PRESIDENT

# 8.4 Indian Ocean LLC

## HELP LOAN REQUEST SUMMARY

Indian Ocean, LLC (Courtyard by Marriott)



Applicant:	Indian Ocean, LLC (Courtyard by Marriott)		
Project Location:	900 Buffalo Avenue Niagara Falls, NY 14303		
Principals	Babu Patel (51%), Pragna Patel (49%)		
Description:	The former Moore Business Forms building located at 900 Buffalo Ave. was transformed into an 84 unit Courtyard Marriot hotel in 2013. The facility underwent major renovations in effort to secure the upscale Marriott hotel flag.  The company has a PILOT agreement through NCIDA, and are current on their PILOT payments through 2020.		
Other COVID- related assistance received	SBA PPP Loan EIDL TOTAL		\$ 97,530.00 \$150,000.00 \$247,530.00
Total PILOT or Property Tax payments	2020 City: 2020 County 2020 School Total	\$44,101.44 \$10,980.22 <u>\$22,652.44</u> \$77,734.10	
HELP Loan Request	\$93,280.92		

From: Michael Dowd <mjdowd63@gmail.com>

Date: May 31, 2022 at 12:30:57 PM EDT

**To:** Mark Gabriele <Mark.Gabriele@gabrieleberrigan.com> **Cc:** BF Patel <babu.patel@rupalhospitality.com>, "Patel, Nirel"

<Nirel.Patel@rupalhospitality.com>

**Subject: Indian Ocean, LLC** 

Dear Mark,

Please allow this e-mail to confirm that my client, Indian Ocean, LLC is seeking consent from the Niagara County Industrial Development Agency to refinance the three parcels with improvements commonly known as the Niagara Falls Marriott Courtyard Hotel located at 900 Buffalo Avenue, Niagara Falls. The lender is Bank on Buffalo and the amount to be financed is being finalized and will not exceed \$6,100,000.00. Bank on Buffalo is being represented by Sharon Schwartz, Esq. with Harris Beach. We expect to close on or before June 30,2022 and your attention to this matter is appreciated.

Sincerely,

Michael J. Dowd

--

Law Offices of Michael J. Dowd 920 Center Street P.O. Box 1238 Lewiston, New York 14092 midowd3@verizon.net

Tel.: (716)754-7865 ext. 204

Fax: (866)241-4773

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# 8.5 Request for MicroEnterprise Grant Approval

### **REQUEST FOR GRANT APPROVAL**

# Niagara County Development Corporation Micro Enterprise Program

### APPLICANT INFORMATION:

Grant Applicant: Creekside Income Tax LLC

DUNs# Number: Requested
Business Type: Tax preparer
Business Established: January 6, 2020

Business Address: 2151 Hess Road, Appleton, NY 14008

Email: Dmdunlap218@gmail.com

Phone: (716) 628-2384

Owner(s): Danielle Dunlap

Percent Ownership: Danielle Dunlap (100%)

### **PROJECT INFORMATION:**

Creekside Income Tax is an income tax preparation business. It was started by Danielle Dunlap's grandmother over 30 years ago and is located on the property of her mother's home, in a separate office. Ms. Dunlap started in the office as a young woman filing and answering phones. Ms. Dunlap has now been a registered tax preparer for 15 plus years and as of January 1, 2022, ownership transferred to Ms. Dunlap. Ms. Dunlap's mother is working for her as a 1099 employee.

The business has evolved with the times with options such as contactless preparation and signature, portal submission, online booking, and credit card payments. Ms. Dunlap's goal is to keep the business going, expand her client base and provide more recordkeeping services. Ms. Dunlap will be researching adding services such as 1099 preparation, bookkeeping services, sales tax assistance, and other general year-round services that don't require a CPA. This would allow Creekside to become a full time, year-round operation. She plans to hire an assistant qualified to prepare taxes.

While Ms. Dunlap has helped prepare returns for over 15 years, up to this point, Ms. Dunlap had not put in much "face time" in the office. Going forward, she will be the visible face of the business. This year, Ms. Dunlap is going to be present in the office more often so clients can get used to seeing her and feeling more comfortable with her. The grant funds will help ease the cash flow worries for year one of the transfer in ownership. This will allow Ms. Dunlap to improve operations, market the business, expand services, and help her reach her goal of becoming a year-round business.

### **CREDIT SUMMARY:**

A credit report was obtained for Danielle Dunlap and it did not reflect bankruptcies, judgments, or liens, but there are serious delinquencies and the proportion of balance to credit limit is high, although her overall amount of debt is minimal. Mr.Dunlap is the only provider in her family and she is an LMI applicant. Ms. Dunlap currently works full time and this will initially be her part time job with aspirations to grow the business into a year round company. All estimates within her business plan for profits and expenses were taken from the business' previous years, and reflect a moderate increase.

### **SOURCE & USE OF FUNDS:**

Source and Use of Funds				
Use of Funds	Estimated Project Total	Owner Equity	Other Sources	Grant Request
Working Capital	\$14,500	\$2,000	Weekly income	\$12,500
Furniture /Fixtures				
Machinery/Equipment	\$2,500			\$2,500
Inventory				

### **GRANT SUMMARY:** Grant Request: \$ 15,000 Grant Term: Release upon grantee compliance with all grant requirements and closeout of OCR grant. Grant subject to recapture if Grantee fails to comply with grant requirements. Repayment: Eligibility: - Private for-profit business entity in Niagara County - Business has committed at least 10% in equity - Business owner is consider LMI - Create at least one FTE job - Completion of SBDC Technical Assistance Program – *In Process* National Objective: Will create at least one FTE job made available to individuals of Low-to-Moderate-Income χ Owner is Low-to-Moderate Income

### **GRANT REQUEST RECOMMENDATION:**

Applicant qualifies for this grant request based on the following criteria:

- Meets eligibility requirements
- > Low to moderate income business owner
- ➤ Committed to completing SBDC technical assistance program
- > Use of funds for the purchase machinery equipment and working capital is acceptable per grant guidelines

# 9.1 D.R.C. Development LLC

### **PROJECT SUMMARY**

### **DRC Development LLC**



Applicant:	DRC Development LLC		
Project Location:	6416 Inducon Drive Town of Wheatfield		
Assistance:	Sales Tax Abatement Mortgage Recording Abatement 15 Year PILOT		
Description:	DRC Development constructed a 64,000 square foot building in VIP in 2012 which was leased to Edwards Vacuum, a manufacturer of vacuum systems. In the ensuing years, the company grew and then contracted due to changes in corporate management and strategy. In 2020, manufacturing/assembly activities were moved out of New York. Since that time, warehousing, office and support activities have remained at this location.  Currently, the company's warehousing needs have exceeded the available capacity. Therefore, DRC Development plans to construct a 36,000 square foot addition to the existing building to accommodate Edwards.		
Project Costs:	Construction Soft Costs TOTAL	\$ 2,883,000	
Employment:	Office and other *	20 20	
Evaluative Criteria:	Regional Wealth Creation, In Region Pure Growth Potential	chases, Supports Existing Business	

### Niagara County Industrial Development Agency MRB Cost Benefit Calculator

MRB group

Cost-Benefit Analysis Tool powered by MRB Group

Date June 2, 2022 Project Title DRC Development LLC

Project Location 39 Simonds St. Lockport, NY 14094

### **Economic Impacts**

Summary of Economic Impacts over the Life of the PILOT

**Project Total Investment** 

\$3,000,000

### Temporary (Construction)

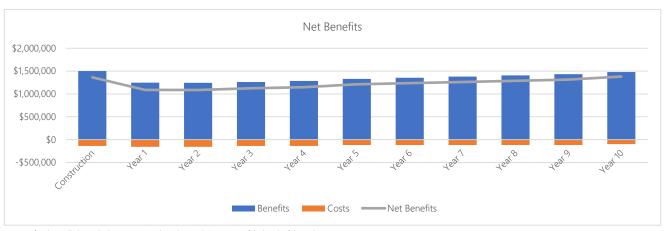
	Direct	Indirect	Total
Jobs	14	6	20
Earnings	\$1,130,270	\$287,726	\$1,417,996
Local Spend	\$2,700,000	\$972,928	\$3,672,928

Ongoing (Operations)

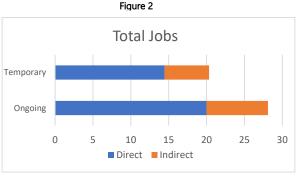
Aggregate over life of the PILOT

	Direct	Indirect	Total
Jobs	20	8	28
Earnings	\$16,680,332	\$4,246,216	\$20,926,547

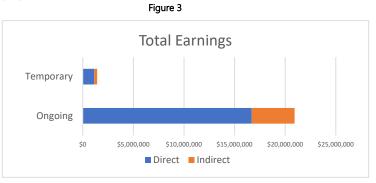
Figure 1



Net Benefits chart will always display construction through year 10, irrespective of the length of the PILOT.



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Ongoing earnings are all earnings over the life of the PILOT.

### **Fiscal Impacts**



\$1,676,200

Nominal Value	Discounted Value*
\$1,771,470	\$1,538,380
\$115,320	\$115,320
\$57,660	<i>\$57,660</i>
\$57,660	\$57,660
\$22,500	\$22,500
\$7,500	<i>\$7,500</i>
\$15,000	\$15,000
	\$1,771,470 \$115,320 \$57,660 \$57,660 \$22,500 \$7,500

\$1,909,290

### State and Local Benefits

Total Costs

	Nominal Value	Discounted Value*
Local Benefits	\$21,579,318	\$18,559,745
To Private Individuals	<u>\$22,344,544</u>	<u>\$19,222,460</u>
Temporary Payroll	\$1,417,996	\$1,417,996
Ongoing Payroll	\$20,926,547	\$17,804,463
Other Payments to Private Individuals	\$0	\$0
To the Public	(\$765,225)	(\$662,715)
Increase in Property Tax Revenue	(\$921,637)	(\$797,272)
Temporary Jobs - Sales Tax Revenue	\$9,926	\$9,926
Ongoing Jobs - Sales Tax Revenue	\$146,486	\$124,631
Other Local Municipal Revenue	\$0	\$0
State Benefits	\$1,161,916	\$999,568
To the Public	<u>\$1,161,916</u>	\$999,568
Temporary Income Tax Revenue	\$63,810	\$63,810
Ongoing Income Tax Revenue	\$941,695	\$801,201
Temporary Jobs - Sales Tax Revenue	\$9,926	\$9,926
Ongoing Jobs - Sales Tax Revenue	\$146,486	\$124,631
Total Benefits to State & Region	\$22,741,235	\$19,559.313

### Benefit to Cost Ratio

		Benefit*	Cost*	Ratio
	Local	\$18,559,745	\$1,603,540	12:1
	State	\$999,568	\$72,660	14:1
Grand Total		\$19,559,313	\$1,676,200	12:1

<sup>\*</sup>Discounted at 2%

### Additional Comments from IDA

Amount to Include on ST-160 1,441,500

Does the IDA believe that the project can be accomplished in a timely fashion?

Yes

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# NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

# APPLICATION FOR FINANCIAL ASSISTANCE

DAVID R. CHAMBERIAIN DRC DEVELOPMENT LLC

(Applicant Name)

6311 Inducon Corporate Drive, Suite One Sanborn, New York 14132 Phone: 716-278-8760 Fax: 716-278-8769 <a href="http://niagaracountybusiness.com">http://niagaracountybusiness.com</a>

- Subject to the applicable statute, information provided by applicant will be treated as confidential until such time as the Agency takes action on the request. However, in accordance with Article 6 of the Public Officers Law, all records in possession of the Agency are open to public inspection and copy.
- II. The Niagara County Industrial Development Agency has a one thousand dollar (\$1000.00) non-refundable application fee that must accompany the application submission.
- III. At the time of the project closing, project applicant is required to pay certain costs associated with the project. The applicant shall be responsible for the payment of an Agency fee in the amount of one percent (1.00%) of the total value of the project, together with Agency counsel fees as set forth in the Agency fee policy schedule, together with various related costs, including but not limited to public hearing expenses. Upon request, a fee summary will be provided to each applicant.
- IV. One (1) original signed copy of the Application and Environmental Assessment form should be submitted with the Application for Assistance.

The Niagara County Industrial Development Agency does not discriminate on the basis of race, color, religion, sex, sexual orientation, marital status, age, national origin, disability or status as a disabled or Vietnam Veteran or any other characteristic protected by law.

6311 Inducon Corporate Drive, Suite One ■ Sanborn, NY 14132-9099 ■ 716-278-8760 Fax 716-278-8769 ■ www.niagaracountybusiness.com

# NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

### **APPLICATION FOR FINANCIAL ASSISTANCE**

I.	APPLICANT INFORMATION
Comp	ny Name: DRC DEVELOPMENT LLC
Mailin	Address: 39 SIMONDS 37.
City/T	own/Village & Zip code: Lock Poz7 , N.Y. (4094
Phone	(716) 628-1100
Websi	LOWBID 4 @ aol. com
Fed Id	No.: 03-042/613
Conta	t Person, and Title: DAVID 12. CHAMBERLAIN, PRES.
Email:	Lowrib A e aol. com
Corpo	rate Structure (attach schematic if applicant is a subsidiary or otherwise affiliated with another entity)
	Corporation
	Date of Incorporation: State of Incorporation:
	Partnership
	General or Limited Number of general partners
	If applicable, number of limited partners
	Date of formation  Jurisdiction of Formation
X	Limited Liability Company/Partnership (number of members)
	Date of organization: 1972 State of Organization: NEW YORK
	Sole Proprietorship If a foreign organization, is the applicant authorized to do business in the State of New York?

At	lac	ica	nt's	Cou	nse

Company Name: JONES HOGAN OND BROOKS LLP
Contact Person, and Title: MORGAN LONES - PARTNER
Mailing Address: 76 -WEST LYE
City/Town/Village & Zip code: LOCKPORT, N.Y. 1409 A
Email: M. JONES @ LOCKPORY LAW, COM
Phone: (714) 433. 5907
Fax No.:
II. PROJECT INFORMATION
A) Project Address: 646   NDUCON DR.
Tax Map Number (SBL) 147.00 - 1 - 104  (Section/Block/Lot)
Located in City of  Located in Town of WHEAT FIELD  Located in Village of  School District of HILLAR WHEAT FIELD
Current Assessment of Property:  Land Total  Total
C) Present legal owner of the site DNID 2. CHAMBER LAIN
If other than from applicant, by what means will the site be acquired for this project?
H/A
D) Describe the project:
CONSTRUCT & 36,000 SF ADDITION TO
EXISTING 64,000 SF STRUCTURE INCREASE
WAREHOUSE CAPABILITIES
1. Project site (land)
(a) Indicate approximate size (In acres or square feet) of project site.  8.60 & CRES
(b) Indicate the present use of the project site.

3.	Does the project consist of the construction of a new building or buildings?
	If yes, indicate number and size (in square feet) of new buildings.
ı.	Does the project consist of additions and/or renovations to existing buildings? If yes, indicate nature of expansion and/or renovation.
	If any space in the project is to be leased to third parties, indicate total square footage of the project amount to be leased to each tenant and proposed use by each tenant.  YES - 100,000 SF - 64,000 SF 64151 - 36,000 SF NE
	List principal items/categories of equipment to be acquired as part of the project.
	Has construction work on this project begun?
ntei	r-Municipal Move Determination
tat	the project result in the removal of a plant or facility of the applicant from one area of the e of New York to another?  Yes or No
Vill	the project result in the removal of a plant or facility of another proposed occupant of the ect from one area of the State of New York to another area of the State of New York?  Yes or No
	the project result in the abandonment of one or more plants or facilities located in the e of New York?  Yes or No
	es to any of the questions above, explain how, notwithstanding the aforementioned closing
f Ye activ	ity reduction, the Agency's Financial Assistance is required to prevent the Project from relocating of the State, or is reasonably necessary to preserve the Project occupant's competitive position in ective industry:

E)

Furnish a copy of any environmental application presently in process of completion concerning this project, providing name and address of the agency, and copy all pending or completed documentation and determinations.

### III. SOURCES & USES OF FUNDS

### A) Estimated Project Costs:

Property Acquisition	
7	\$
Construction (Improvements)	\$ 2,883,000
Equipment Purchases/Fixtures/Furnishings	\$ 0
Soft costs (i.e. engineering, architectural)	\$ 117,000
Other (describe)	\$
TOTAL USES OF FUNDS	\$ 0

### B) Sources of Funds for Project Costs (Must match above Total Uses of Funds):

Bank Financing	\$ 3,000.000
Equity	S EXIST'S BUILDING
Grants/Tax Credits	\$ 0
Taxable or Tax Exempt Bond	\$ 0
Other	\$ 0
TOTAL SOURCES OF FUNDS	\$ 3.000,000

### C) Identify each state and federal grant/credit:

HUNG	\$
	\$
	\$
	\$
TOTAL PUBLIC FUNDS	\$

### IV. FINANCIAL ASSISTANCE REQUESTED A.) Benefits Requested: Sales Tax Exemption Mortgage Recording Tax Exemption Real Property Tax Abatement (PILOT) B.) Value of Incentives: Property Tax Exemption (To be estimated by NCIDA Staff. See Page 14) Estimated duration of Property Tax exemption: 15 YC Sales and Use Tax Estimated value of Sales Tax exemption for facility construction: Estimated value of Sales Tax exemption for fixtures and equipment: \$ Estimated duration of Sales Tax exemption: Mortgage Recording Tax Exemption Benefit Estimated value of Mortgage Recording Tax exemption: \$\_\_\_\_\_\_ 72, 500 C.) Financial Assistance Determination:

If financial incentives are not provided by NCIDA, is the project financially viable?

If the Project could be undertaken without Financial Assistance provided by the Agency, then provide a statement in the space provided below indicating why the Project should be undertaken by the Agency:

	# of Retained Jobs	Retained Jobs Average Annual Salary	# of Created Jobs (3 yrs after project completion)	Created Jobs Average Annual Salary		
Full Time (FTE)	0 38	\$0 45,000	0 20	\$0 60,000		
Part time (PTE)	0 0	\$0 0	0 0	\$ 0		
TOTAL	0 38	\$0 45,000	0 20	0 50,000		

Annual Salary Range of Jobs to be Created: \$ 40,000 to \$ 65,000

Category of Jobs to be Retained and Created:

Yes or XNo

V.

**EMPLOYMENT PLAN** 

Job Categories (ie.	Management, Administra	tive, Production, etc.)	MATERIAL	HANDLER
BUYERS,	PLANNERS,	ANALYS79	CLERICA	. L

### VI. REPRESENTATIONS BY THE APPLICANT

The Applicant understands and agrees with the Agency as follows:

- A. <u>Job Listings:</u> In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the proposed project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the proposed project must be listed with the New York State Department of Labor Community Services Division (the "DOL") and with the administrative entity (collectively with the DOL, the "JTPA Entitle") of the service delivery area created by the federal job training partnership act (Public Law 97-300) ("JPTA") in which the project is located.
- B. <u>First Consideration for Employment</u>: In accordance with Section 858-b(2) of the General Municipal Law, the applicant understands and agrees that, if the proposed project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the applicant must first consider persons eligible to participate in JTPA programs who shall be referred by the JPTA Entities for new employment opportunities created as a result of the proposed project.
- C. A liability and contract liability policy for a minimum of three million dollars will be furnished by the Applicant insuring the Agency.
- D. Annual Sales Tax Filings: In accordance with Section 874(8) of the General Municipal Law, the Applicant understands and agrees that, if the proposed project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law, the applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the applicant and all consultants or subcontractors retained by the Applicant.
- E. <u>Annual Employment Reports</u>: The applicant understands and agrees that, if the proposed project receives any Financial Assistance from the Agency, the applicant agrees to file, or cause to be filed, with the Agency, on an annual basis, reports regarding the number of people employed at the project site.
- F. Compliance with N.Y. GML Sec. 862(1): Applicant understands and agrees that the provisions of Section 862(1) of the New York General Municipal Law, as provided below, will not be violated if Financial Assistance is provided for the proposed Project:
  - § 862. Restrictions on funds of the agency. (1) No funds of the agency shall be used in respect of any project if the completion thereof would result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, provided, however, that neither restriction shall apply if the agency shall determine on the basis of the application before it that the project is reasonably necessary to discourage the project occupant from removing such other plant or facility to a location outside the state or is reasonably necessary to preserve the competitive position of the project occupant in its respective industry.

- G. Compliance with Applicable Laws: The Applicant confirms and acknowledges that the owner, occupant, or operator receiving Financial Assistance for the proposed Project is in substantial compliance with applicable local, state and federal tax, worker protection and environmental laws, rules and regulations.
- H. <u>False and Misleading Information</u>: The Applicant confirms and acknowledges that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any Financial Assistance and the reimbursement of an amount equal to all or part of any tax exemption claimed by reason of the Agency's involvement the Project.
- I. <u>Recapture</u>: Should the Applicant not expend or hire as presented, the Agency may view such information/status as failing to meet the established standards of economic performance. In such events, some or all of the benefits taken by the Applicant will be subject to recapture.
- J. <u>Absence of Conflicts of Interest:</u> The applicant has received from the Agency a list of the members, officers, and employees of the Agency. No member, officers or employee of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as herein described.

The Applicant and the individual executing this Application on behalf of applicant acknowledge that the Agency and its counsel will rely on the representations made in this Application when acting hereon and hereby represents that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.

DAUID	40	フリムル 男 & に 以 い 」 , being first duly sworn, deposes and says:	
	1.	That I am the PCCSIDENT (Corporate Office) of PCC DEVELORMENT (Applicant) and that I am duly authorized on behalf of the Applicant to bind the Applicant.	9
	2.	That I have read the attached Application, I know the contents thereof, and that to the best of my knowledge and belief, this Application and the contents of this Application are true, accurate and complete.	
		Signature of Officer)	
	-	and affirmed to me under penalties of perjury  y of, 20_22,	

This Application should be submitted to the Niagara County Industrial Development Agency, 6311 Inducon Corporate Drive, Suite One, Sanborn, New York 14132.

Qualified in Niagara County

Commission Expires 3/21/2026

Attach copies of preliminary plans or sketches of proposed construction or rehabilitation or both.

(Notary Public)

### **HOLD HARMLESS AGREEMENT**

Applicant hereby releases the NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY and the members, officers, servants, agents and employees thereof (the "Agency") from, agrees that the Agency shall not be liable for and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (A) the Agency's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the Application or the Project described therein or the tax exemptions and other assistance requested therein are favorably acted upon by the Agency, (B) the Agency's acquisition, construction and/or installation of the Project described therein and (C) any further action taken by the Agency with respect to the Project; including without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Agency or the Applicant are unable to reach final agreement with respect to the Project, then, and in the event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Agency, its agents or assigns, all costs incurred by the Agency in processing of the Application, including attorneys' fees, if any.

	Applicant Signature)
	By:
	Name: DAVID B CHAMBERCHIN
	Title: PRESIDENT
<u>Per</u>	
(Notary Public)	
Sworn to before me this/_ day	[stamp]
of <u>June</u> , 20 <u>22</u>	OUT OF A VAIL LIABAS
	CHELSEA WILLIAMS  NOTARY PUBLIC, STATE OF NEW YORK  Registration No. 01WI6430794  Qualified in Niagara County  Commission Expires 3/21/2026

### Real Property Tax Benefits (Detailed):

### PILOT Estimate Table Worksheet

Dollar Value of	Estimated New	County Tax	Local Tax Rate	School Tax
New Construction and Renovation	Assessed Value of Property	Rate/1000	(Town/City/Village)/1000	Rate/1000
Costs	Subject to IDA*			

<sup>\*</sup>Apply equalization rate to value

PILOT Year	% Payment	County PILOT Amount	Local PILOT amount	So	chool PILOT Amount	Total PILOT Paym		Full Tax Payment /o PILOT	E	Net kemption
1	20%	\$ 9,661	\$ -	\$	29,705	\$ 39,366	\$	196,830	\$	157,464
2	20%	\$ 9,661	\$ -	\$	29,705	\$ 39,366	\$	196,830	\$	157,464
3	30%	\$ 14,491	\$ -	\$	44,558	\$ 59,049	\$	196,830	\$	137,781
4	30%	\$ 14,491	\$ -	\$	44,558	\$ 59,049	\$	196,830	\$	137,781
5	40%	\$ 19,322	\$ -	\$	59,410	\$ 78,732	\$	196,830	\$	118,098
6	40%	\$ 19,322	\$ -	\$	59,410	\$ 78,732	\$	196,830	\$	118,098
7	40%	\$ 19,322	\$ -	\$	59,410	\$ 78,732	\$	196,830	\$	118,098
8	40%	\$ 19,322	\$ -	\$	59,410	\$ 78,732	\$	196,830	\$	118,098
9	40%	\$ 19,322	\$ -	\$	59,410	\$ 78,732	\$	196,830	\$	118,098
10	50%	\$ 24,152	\$ -	\$	74,263	\$ 98,415	\$	196,830	\$	98,415
11	50%	\$ 24,152	\$ -	\$	74,263	\$ 98,415	\$	196,830	\$	98,415
12	50%	\$ 24,152	\$ -	\$	74,263	\$ 98,415	\$	196,830	\$	98,415
13	50%	\$ 24,152	\$ -	\$	74,263	\$ 98,415	\$	196,830	\$	98,415
14	50%	\$ 24,152	\$ -	\$	74,263	\$ 98,415	\$	196,830	\$	98,415
15	50%	\$ 24,152	\$ -	\$	74,263	\$ 98,415	\$	196,830	\$	98,415
TOTAL		\$ 289,826	\$ -	\$	891,154	\$ 1,180,980	\$	2,952,449	\$	1,771,470

<sup>\*\*</sup> This section of this Application will be: (i) completed by IDA Staff based upon information contained within the Application, and (ii) provided to the Applicant for ultimate inclusion as part of this completed Application.

<sup>\*</sup>Estimates provided are based on current property tax rates and assessment value

### Cost Benefit Analysis:

### To be completed/calculated by AGENCY

	Costs =	Benefits =
	Financial Assistance	Economic Development
*Estimated Sales Tax Exemption	\$	New Jobs Created Permanent
		Temporary
		Existing Jobs Retained Permanent
		Temporary
Estimated Mortgage Tax Exemption	\$	Expected Yearly Payroll \$
Estimated Property Tax Abatement	\$	Additional Revenues to School Districts
		\$ 891,154
		Additional Revenues to Municipalities
		County:
		City:
		Other Benefits
Estimated Interest Savings	\$	Private Funds invested \$
IRB Issue		Likelihood of accomplishing proposed project within three (3) years
		Likely or Unlikely
	NOTE: These amounts will be	s and use tax as a result of the Agency's e verified and there is a potential for a recapture
\$	(to be used on the N	YS ST-60)

**UPDATED 2021** 

### 617.20 Appendix B Short Environmental Assessment Form

### **Instructions for Completing**

Part 1 - Project Information. The applicant or project sponsor is responsible for the completion of Part 1. Responses become part of the application for approval or funding, are subject to public review, and may be subject to further verification. Complete Part 1 based on information currently available. If additional research or investigation would be needed to fully respond to any item, please answer as thoroughly as possible based on current information.

Complete all items in Part 1. You may also provide any additional information which you believe will be needed by or useful to the lead agency; attach additional pages as necessary to supplement any item.

Part 1 - Project and Sponsor Information			
Name of Action or Project:  EDWARDS VACUUM ADDITION  Project Location (describe, and attach a location map):	, H		
Brief Description of Proposed Action:  CONSTANCY 4 36,000 SF WH.  AND ADD TOILET PROOMS 4ND  WARHOUSE	AREHOUSE ARRIST	746	
Name of Applicant or Sponsor:	Telephone: 71/2 67.4	1100	
Address:  6442 CARLETON LK OR.	E-Mail: Lowy P 4 0 0	ol.enm	
Address:			
5442 CARLETON LIK OR.			
City/PO:	State: Zi	p Code:	
LOGADOM N.Y 14094	N.Y	1409	4
1. Does the proposed action only involve the legislative adoption of a plan, administrative rule, or regulation?	local law, ordinance,	NO	YES
If Yes, attach a narrative description of the intent of the proposed action and may be affected in the municipality and proceed to Part 2. If no, continue to	If the environmental resources that o question 2.	X	
2. Does the proposed action require a permit, approval or funding from any	other governmental Agency?	NO	YES
If Yes, list agency(s) name and permit or approval:	PED WALT		X
3.a. Total acreage of the site of the proposed action?  b. Total acreage to be physically disturbed?  c. Total acreage (project site and any contiguous properties) owned or controlled by the applicant or project sponsor?	14 acres		
4. Check all land uses that occur on, adjoining and near the proposed action  ☐ Urban ☑ Rural (non-agriculture) ☑ Industrial ☑ Comm ☐ Forest ☐ Agriculture ☐ Aquatic ☐ Other ☐ Parkland		_	

5. Is the proposed action, a. A permitted use under the zoning regulations?	NO	YES	N/A
a. A permitted use under the zoning regulations?		X	
b. Consistent with the adopted comprehensive plan?		X	
6. Is the proposed action consistent with the predominant character of the existing built or natural landscape?		NO	YES
7. Is the site of the proposed action located in, or does it adjoin, a state listed Critical Environmental Al If Yes, identify:	rea?	NO	YES
		X	ш
8. a. Will the proposed action result in a substantial increase in traffic above present levels?		NO	YES
b. Are public transportation service(s) available at or near the site of the proposed action?			X
c. Are any pedestrian accommodations or bicycle routes available on or near site of the proposed ac	tion?	X	
9. Does the proposed action meet or exceed the state energy code requirements?  If the proposed action will exceed requirements, describe design features and technologies:		NO	YES
10. Will the proposed action connect to an existing public/private water supply?		NO	YES
If No, describe method for providing potable water:		П	X
11. Will the proposed action connect to existing wastewater utilities?		NO	YES
If No, describe method for providing wastewater treatment:			X
12. a. Does the site contain a structure that is listed on either the State or National Register of Historic Places?		NO	YES
b. Is the proposed action located in an archeological sensitive area?		X	
13. a. Does any portion of the site of the proposed action, or lands adjoining the proposed action, contain wetlands or other waterbodies regulated by a federal, state or local agency?	n	NO	YES
b. Would the proposed action physically alter, or encroach into, any existing wetland or waterbody? If Yes, identify the wetland or waterbody and extent of alterations in square feet or acres:		×	
14. Identify the typical habitat types that occur on, or are likely to be found on the project site. Check a Shoreline Forest Agricultural/grasslands Early mid-successi Wetland Urban Suburban		apply:	
15. Does the site of the proposed action contain any species of animal, or associated habitats, listed by the State or Federal government as threatened or endangered?		NO	YES
16. Is the project site located in the 100 year flood plain?		NO	YES
17. Will the proposed action create storm water discharge, either from point or non-point sources? If Yes,		NO	YES
a. Will storm water discharges flow to adjacent properties?			X
b. Will storm water discharges be directed to established conveyance systems (runoff and storm drain If Yes, briefly describe:  NO YES  APPROVED COLLECTION TO  AN APPROVED RETENTION POND	s)?		
DRENIOUSLY CANETRUMED IN DHIL - DOLL		4	

18. Does the proposed action include construction or other activities that result in the impoundment of water or other liquids (e.g. retention pond, waste lagoon, dam)?	NO	YES
If Yes, explain purpose and size:		X
19. Has the site of the proposed action or an adjoining property been the location of an active or closed solid waste management facility?	NO	YES
If Yes, describe:	X	
20. Has the site of the proposed action or an adjoining property been the subject of remediation (ongoing or completed) for hazardous waste?  If Yes, describe:	NO	YES
Tries, describe.	X	Ц
I AFFIRM THAT THE INFORMATION PROVIDED ABOVE IS TRUE AND ACCURATE TO THE KNOWLEDGE	BEST O	FMY
Applicant/sponsor name: DAVIT R CHAMBULLIA Date: 6-1-22 Signature: David R Chambula	•	

Part 2 - Impact Assessment. The Lead Agency is responsible for the completion of Part 2. Answer all of the following questions in Part 2 using the information contained in Part 1 and other materials submitted by the project sponsor or otherwise available to the reviewer. When answering the questions the reviewer should be guided by the concept "Have my responses been reasonable considering the scale and context of the proposed action?"

		No, or small impact may occur	Moderate to large impact may occur
1.	Will the proposed action create a material conflict with an adopted land use plan or zoning regulations?	×	
2.	Will the proposed action result in a change in the use or intensity of use of land?	¥	
3.	Will the proposed action impair the character or quality of the existing community?	P	
4.	Will the proposed action have an impact on the environmental characteristics that caused the establishment of a Critical Environmental Area (CEA)?	X	
5.	Will the proposed action result in an adverse change in the existing level of traffic or affect existing infrastructure for mass transit, biking or walkway?	×	
6.	Will the proposed action cause an increase in the use of energy and it fails to incorporate reasonably available energy conservation or renewable energy opportunities?	×	
7.	Will the proposed action impact existing: a. public / private water supplies?	×	
	b. public / private wastewater treatment utilities?	K	
8.	Will the proposed action impair the character or quality of important historic, archaeological, architectural or aesthetic resources?	Z.	
9.	Will the proposed action result in an adverse change to natural resources (e.g., wetlands, waterbodies, groundwater, air quality, flora and fauna)?	X	

	No, or small impact may occur	Moderate to large impact may occur
10. Will the proposed action result in an increase in the potential for erosion, flooding or drainage problems?	X	
11. Will the proposed action create a hazard to environmental resources or human health?	8	

Part 3 - Determination of significance. The Lead Agency is responsible for the completion of Part 3. For every question in Part 2 that was answered "moderate to large impact may occur", or if there is a need to explain why a particular element of the proposed action may or will not result in a significant adverse environmental impact, please complete Part 3. Part 3 should, in sufficient detail, identify the impact, including any measures or design elements that have been included by the project sponsor to avoid or reduce impacts. Part 3 should also explain how the lead agency determined that the impact may or will not be significant. Each potential impact should be assessed considering its setting, probability of occurring, duration, irreversibility, geographic scope and magnitude. Also consider the potential for short-term, long-term and cumulative impacts.

Check this box if you have determined, based on the information and analysis above, and any supporting documentation, that the proposed action may result in one or more potentially large or significant adverse impacts and an environmental impact statement is required.  Check this box if you have determined, based on the information and analysis above, and any supporting documentation, that the proposed action will not result in any significant adverse environmental impacts.				
Name of Lead Agency	6/3/22			
Name of Lead Agency	Date			
S. LANGEN	EO			
Print or Type Name of Responsible Officer in Lead Agency	Title of Responsible Officer			
Signature of Responsible Officer in Lead Agency	Signature of Preparer (if different from Responsible Officer)			

# 9.2 Lockport Schools Federal Credit Union

### **PROJECT SUMMARY**

### **Lockport Schools Federal Credit Union**



Applicant:	Lockport Schools Federal Credit Union	
Project Location:	360 S. Transit Rd.	
	Lockport	
Assistance:	10 Year PILOT	
Description:	Lockport Schools Federal Credit Union (LSFCU) will be demolishing their existing facility to build a new 2,856 sq. ft. building. The LSFU recently acquired the land in which they currently reside, they will move to a temporary location during demolition and construction. LSFCU is a not for profit, that is not subject to sales tax, the benefits from the Niagara County Industrial Development Agency will be limited to property tax abatement.	
Project Costs:	Construction/Improvements	\$ 1,767,506
	Equipment	\$ 224,470
	Soft costs	\$ 115,631
	TOTAL	\$ 2,107,607
Employment:	Current jobs in Niagara County:	6
	New Jobs in Niagara County within 3 ye	ears: 1
	Skills: Bankers, tellers, administration s	staff
Evaluative Criteria:	Regional Wealth Creation, Locational La Workforce Access	and Use Factors, Retention,

### Niagara County Industrial Development Agency MRB Cost Benefit Calculator

MRB group

Date June 3, 2022

Project Title Lockport Schools Federal Credit Union

Project Location 360 South Transit

### **Economic Impacts**

Summary of Economic Impacts over the Life of the PILOT

**Project Total Investment** 

\$2,107,607

### Temporary (Construction)

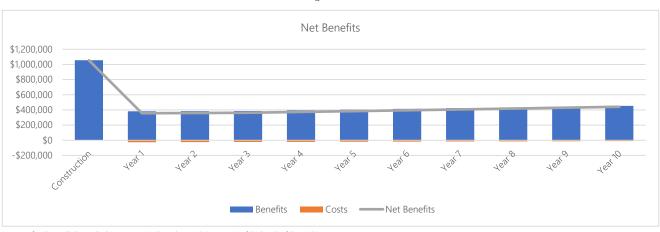


Ongoing (Operations)

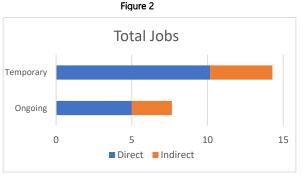
Aggregate over life of the PILOT

	Direct	Indirect	Total
Jobs	5	3	8
Earnings	\$2,645,742	\$1,166,085	\$3,811,828

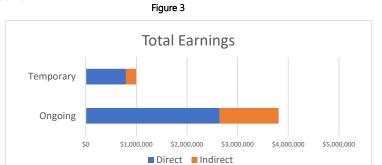
Figure 1



Net Benefits chart will always display construction through year 10, irrespective of the length of the PILOT.



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Ongoing earnings are all earnings over the life of the PILOT.

### **Fiscal Impacts**



Estimated Costs of Exemptions		
	Nominal Value	Discounted Value*
Property Tax Exemption	\$190,800	\$173,821
Sales Tax Exemption	\$0	\$0
Local Sales Tax Exemption	<i>\$0</i>	\$0
State Sales Tax Exemption	\$0	\$0
Mortgage Recording Tax Exemption	\$0	\$0
Local Mortgage Recording Tax Exemption	<i>\$0</i>	\$0
State Mortgage Recording Tax Exemption	<i>\$0</i>	\$0
Total Costs	\$190.800	\$173.821

### State and Local Benefits

	Nominal Value	Discounted Value*
Local Benefits	\$4,919,469	\$4,509,301
To Private Individuals	<u>\$4,808,021</u>	<u>\$4,410,798</u>
Temporary Payroll	\$996,193	\$996,193
Ongoing Payroll	\$3,811,828	\$3,414,605
Other Payments to Private Individuals	\$0	\$0
To the Public	<u>\$111,448</u>	<u>\$98,503</u>
Increase in Property Tax Revenue	\$77,792	\$67,627
Temporary Jobs - Sales Tax Revenue	\$6,973	\$6,973
Ongoing Jobs - Sales Tax Revenue	\$26,683	\$23,902
Other Local Municipal Revenue	\$0	\$0
State Benefits	\$250,017	\$229,362
To the Public	<u>\$250.017</u>	<u>\$229,362</u>
Temporary Income Tax Revenue	\$44,829	\$44,829
Ongoing Income Tax Revenue	\$171,532	\$153,657
Temporary Jobs - Sales Tax Revenue	\$6,973	\$6,973
Ongoing Jobs - Sales Tax Revenue	\$26,683	\$23,902
Total Benefits to State & Region	\$5,169,486	\$4,738,662

### Benefit to Cost Ratio

		Benefit*	Cost*	Ratio
	Local	\$4,509,301	\$173,821	26:1
	State	\$229,362	\$0	:1
Grand Total		\$4,738,662	\$173,821	27:1

<sup>\*</sup>Discounted at 2%

### Additional Comments from IDA

Additional Revenues: School District- \$71,935; County \$23,401; City/Town \$45,690

Does the IDA believe that the project can be accomplished in a timely fashion?

Yes

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# NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

# APPLICATION FOR FINANCIAL ASSISTANCE

Lockport Schools Federal Credit Union
(Applicant Name)

6311 Inducon Corporate Drive, Suite One Sanborn, New York 14132 Phone: 716-278-8760 Fax: 716-278-8769

http://niagaracountybusiness.com

- Subject to the applicable statute, information provided by applicant will be treated as confidential until such time as the Agency takes action on the request. However, in accordance with Article 6 of the Public Officers Law, all records in possession of the Agency are open to public inspection and copy.
- II. The Niagara County Industrial Development Agency has a one thousand dollar (\$1000.00) non-refundable application fee that must accompany the application submission.
- III. At the time of the project closing, project applicant is required to pay certain costs associated with the project. The applicant shall be responsible for the payment of an Agency fee in the amount of one percent (1.00%) of the total value of the project, together with Agency counsel fees as set forth in the Agency fee policy schedule, together with various related costs, including but not limited to public hearing expenses. Upon request, a fee summary will be provided to each applicant.
- IV. One (1) original signed copy of the Application and Environmental Assessment form should be submitted with the Application for Assistance.

The Niagara County Industrial Development Agency does not discriminate on the basis of race, color, religion, sex, sexual orientation, marital status, age, national origin, disability or status as a disabled or Vietnam Veteran or any other characteristic protected by law.

6311 Inducon Corporate Drive ■ Sanborn, NY 14132-9099 ■ 716-278-8760 Fax 716-278-8769 ■ www.niagaracountybusiness.com

### **NIAGARA COUNTY**

### **INDUSTRIAL DEVELOPMENT AGENCY**

### **APPLICATION FOR FINANCIAL ASSISTANCE**

1.	APPLICANT INFORMATION	
Compa	ny Name:	Lockport Schools Federal Credit Union
Mailing	g Address:	360 South Transit Street
Phone:		716-433-7740
Websit	e:	www.lockportschoolsfcu.org
Fed Id.	No.:	16-6076874
Contac	t Person:	Tammy Dodge
		ers/Directors (list owners with 15% or more in equity holdings with percentage al owners, Credit Union Membership Cooperative.
Corpora entity)	ate Structure (at	tach schematic if applicant is a subsidiary or otherwise affiliated with another
Form o	f Entity	
$\boxtimes$	Corporation	
	•	oration: 5/11/1966 oration: New York
	Partnership	
	Number of gen	or Limited eral partners umber of limited partners
	Date of formati Jurisdiction of I	on Formation
	Limited Liabilit	y Company/Partnership (number of members)
		ation: zation:
	Sole Proprieto	rship

### **APPLICANT'S COUNSEL**

Name: Rupp, Baase, Pfalzgraf, Cunningham, LLC Attorneys

Address: 1600 Liberty Building

Phone: 716-854-3400

Fax No.: 716-332-0336

### II. PROJECT INFORMATION

A) Project Address: 360 South Transit Street

Tax Map Number 123.05-2-85

(Section/Block/Lot)

Swiss Number 290900 Located in City of Lockport

Located in Town of \_\_

Located in Village of \_\_\_\_

**School District of Lockport** 

B) Current Assessment:

Land \$135,000 Total \$185,000

C) Present legal owner of the site:

If other than from applicant, by what means will the site be acquired for this project?

**Lockport Schools Federal Credit Union** 

- D) Furnish a copy of any environmental application presently in process of completion concerning this project, providing name and address of the agency, and copy all pending or completed documentation and determinations.
- E) Describe the project:

Building will be demolished and a new building will be built.

### F) Estimated Project Costs:

Property Acquisition	\$ 300,000.00 (completed 4/2020)
Construction (Improvements)	\$1,403,305-1,767,506
Equipment Purchases/Fixtures/Furnishings	\$185,970-\$224,470
Soft costs (i.e., engineering, architectural)	\$91,805-115,631
Other (describe)	\$
TOTAL USES OF FUNDS	\$1,981,080-\$2,407,607.00

### G) Sources of Funds for Project Costs (Must match Total uses of Funds):

Credit Union Assets (cash)	
,	\$9,226,204
Equity	\$21,931,354
Grants/Tax Credits	\$
Tax Exempt Bond	\$
Taxable Bond	\$
TOTAL SOURCES OF FUNDS	\$

### Identify each state and federal grant/credit:

•	\$
	\$
	\$
	\$
TOTAL PUBLIC FUNDS	\$0

H)	Inter-Municipal Move Determination	
State o	Will the project result in the removal of a plant or facility of the applicant from one area of New York to another?	of the
	☐ Yes or ☒ No	
project	Will the project result in the removal of a plant or facility of another proposed occupant of the state of New York to another area of the State of New York?	of the
	☐ Yes or ☑ No	
of New	Will the project result in the abandonment of one or more plants or facilities located in the v York?	State
	☐ Yes or ☑ No	
activity out of	to any of the questions above, explain how, notwithstanding the aforementioned closing reduction, the Agency's Financial Assistance is required to prevent the Project from relocation the State, or is reasonably necessary to preserve the Project occupant's competitive position processing industry:	ating

### Project Data

1.	Project site (land)	
	(a)	Indicate approximate size (In acres or square feet) of project site
		24,000 Square feet
	(b)	Indicate the present use of the project site
		Credit Union and vacant space
2.	Indicate	e number, size and approximate age of existing buildings on site
	One bu	ilding, 1364 square feet, built in 1960
3.	Does the project consist of the construction of a new building or buildings? If yes, indicate number and size of new buildings One new building, 2806 square feet.	
4.	Does the project consist of additions and/or renovations to existing buildings? If yes, indicate nature of expansion and/or renovation	
	N/A	
5.	If any s project	pace in the project is to be leased to third parties, indicate total square footage of the amount to be leased to each tenant and proposed use by each tenant.
	N/A	
6.	List pri	ncipal items/categories of equipment to be acquired as part of the project.
	Banking	g Equipment, furniture
	-	
8.	Has cor	nstruction work on this project begun?
		No

III. <u>I</u>	FINANCIAL ASSISTANCE REQUESTED
A) I	Benefits Requested:
Sales	Tax Exemption
⊠ Real	Property Tax Abatement (PILOT)
В.) \	Value of Incentives:
	Tax Exemption (To be estimated by NCIDA Staff. See Page 14) ed duration of Property Tax exemption: 10 years
Sales and	d Use Tax
	ed value of Sales Tax exemption for facility construction: \$N/Aed value of Sales Tax exemption for fixtures and equipment: \$_N/A
Estimate	ed duration of Sales Tax exemption: N/A
<u>Mortgag</u>	te Recording Tax Exemption Benefit
Estimate	ed value of Mortgage Recording Tax exemption: \$N/A
C.) I	Likelihood of Undertaking Project without Receiving Financial Assistance:
	confirm by checking the box, below, if there is likelihood that the Project would not be ken but for the Financial Assistance provided by the Agency?
Yes	or 🔀 No
	oject could be undertaken without Financial Assistance provided by the Agency, then provide a nt in the space provided below indicating why the Project should be undertaken by the Agency:
implicati the prop building Lockport	ject would be financially difficult for Lockport Schools Federal Credit Union due to tax ions. LSFCU is a not for profit who has not previously paid Property taxes, as we currently lease perty our Credit Union is located. The tax assessment will increase as we are building a new with more square footage than the previous building. The taxes will also increase as the City of the does its reassessment. For these reasons, any assistance from the Niagara IDA would be all for the Credit Union to continue this project.

### V. **EMPLOYMENT PLAN**

	proposed project location or to be relocated to project	number of Full Time Equivalent (FTE) jobs to be RETAINED	is granted, what is the number of Full Time Equivalent (FTE) jobs to be CREATED upon three years after project completion	
Full time (FTE)	3	3	4	4
Part Time (PTE)	1	1	2	2
Total Payroll	4	4	5	5

<sup>\*\*</sup> For purposes of this question, please estimate the number of FTE and PTE jobs that will be filled, as indicated in the third column, by residents of the Local Labor Marker Area, in the fourth column. The Local Labor Marker Area includes Niagara County, Erie County, Chautauqua County, Cattaraugus County, Allegany County, Wyoming County, Genesee County, and Orleans County.

### Salary and Fringe Benefits for Jobs to be Retained and Created:

Category of Jobs to be	Number of Jobs	Average Salary or	Average Fringe
Retained and Created	Per Category	Range of Salary	Benefits
			or Range of Fringe Benefits
Management	1	50,000-90,000	20,000-25,000
Professional			
Administrative	4	25,000-55,000	8,000-20,000
Production			
Other			

### III. REPRESENTATIONS BY THE APPLICANT

The Applicant understands and agrees with the Agency as follows:

- A. <u>Job Listings:</u> In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the proposed project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the proposed project must be listed with the New York State Department of Labor Community Services Division (the "DOL") and with the administrative entity (collectively with the DOL, the "JTPA Entitle") of the service delivery area created by the federal job training partnership act (Public Law 97-300) ("JPTA") in which the project is located.
- B. <u>First Consideration for Employment</u>: In accordance with Section 858-b(2) of the General Municipal Law, the applicant understands and agrees that, if the proposed project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the applicant must first consider persons eligible to participate in JTPA programs who shall be referred by the JPTA Entities for new employment opportunities created as a result of the proposed project.
- C. A liability and contract liability policy for a minimum of three million dollars will be furnished by the Applicant insuring the Agency.
- D. Annual Sales Tax Fillings: In accordance with Section 874(8) of the General Municipal Law, the Applicant understands and agrees that, if the proposed project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law, the applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the applicant and all consultants or subcontractors retained by the Applicant.
- E. <u>Annual Employment Reports:</u> The applicant understands and agrees that, if the proposed project receives any Financial Assistance from the Agency, the applicant agrees to file, or cause to be filed, with the Agency, on an annual basis, reports regarding the number of people employed at the project site.
- F. <u>Compliance with N.Y. GML Sec. 862(1)</u>: Applicant understands and agrees that the provisions of Section 862(1) of the New York General Municipal Law, as provided below, will not be violated if Financial Assistance is provided for the proposed Project:
  - § 862. Restrictions on funds of the agency. (1) No funds of the agency shall be used in respect of any project if the completion thereof would result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, provided, however, that neither restriction shall apply if the agency shall determine on the basis of the application before it that the project is reasonably necessary to

discourage the project occupant from removing such other plant or facility to a location outside the state or is reasonably necessary to preserve the competitive position of the project occupant in its respective industry.

- G. <u>Compliance with Applicable Laws:</u> The Applicant confirms and acknowledges that the owner, occupant, or operator receiving Financial Assistance for the proposed Project is in substantial compliance with applicable local, state and federal tax, worker protection and environmental laws, rules and regulations.
- H. <u>False and Misleading Information:</u> The Applicant confirms and acknowledges that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any Financial Assistance and the reimbursement of an amount equal to all or part of any tax exemption claimed by reason of the Agency's involvement the Project.
- I. Recapture: Should the Applicant not expend or hire as presented, the Agency may view such information/status as failing to meet the established standards of economic performance. In such events, some or all of the benefits taken by the Applicant will be subject to recapture.
- J. <u>Absence of Conflicts of Interest:</u> The applicant has received from the Agency a list of the members, officers, and employees of the Agency. No member, officers or employee of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as herein described.

The Applicant and the individual executing this Application on behalf of applicant acknowledge that the Agency and its counsel will rely on the representations made in this Application when acting hereon and hereby represents that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.

### **Real Property Tax Benefits (Detailed):**

### **PILOT Estimate Table Worksheet**

Dollar Value of New Construction and Renovation Costs	Estimated New Assessed Value of Property Subject to IDA*	County Tax Rate/1000	Local Tax Rate (Town/City/Village)/1000	School Tax Rate/1000

<sup>\*</sup>Apply equalization rate to value

### Insert table as picture from Excel or remove if no PILOT

PILOT Year	% Payment	F	County PILOT mount	F	Local PILOT mount	ı	School PILOT Amount	Total PILOT	F	Full Tax Payment o PILOT	Net Exemption	
1	20%	\$	1,101	\$	2,150	\$	3,385	\$ 6,637	\$	33,183	\$	26,546
2	25%	\$	1,377	\$	2,688	\$	4,231	\$ 8,296	\$	33,183	\$	24,887
3	30%	\$	1,652	\$	3,225	\$	5,078	\$ 9,955	\$	33,183	\$	23,228
4	35%	\$	1,927	\$	3,763	\$	5,924	\$ 11,614	\$	33,183	\$	21,569
5	40%	\$	2,202	\$	4,300	\$	6,770	\$ 13,273	\$	33,183	\$	19,910
6	45%	\$	2,478	\$	4,838	\$	7,617	\$ 14,932	\$	33,183	\$	18,250
7	50%	\$	2,753	\$	5,375	\$	8,463	\$ 16,591	\$	33,183	\$	16,591
8	55%	\$	3,028	\$	5,913	\$	9,309	\$ 18,250	\$	33,183	\$	14,932
9	60%	\$	3,304	\$	6,450	\$	10,156	\$ 19,910	\$	33,183	\$	13,273
10	65%	\$	3,579	\$	6,988	\$	11,002	\$ 21,569	\$	33,183	\$	11,614
TOTAL		\$	23,401	\$	45,690	\$	71,935	\$ 141,026	\$	331,826	\$	190,800

<sup>\*\*</sup> This section of this Application will be: (i) completed by IDA Staff based upon information contained within the Application, and (ii) provided to the Applicant for ultimate inclusion as part of this completed Application.

<sup>\*</sup>Estimates provided are based on current property tax rates and assessment value

### Cost Benefit Analysis:

### To be completed/calculated by AGENCY

	Costs =	Benefits =
	Financial Assistance	Economic Development
		New Jobs Created
*Estimated Sales Tax Exemption	\$	Permanent
		Temporary
		Existing Jobs Retained
		Permanent
		Temporary
Estimated Mortgage Tax Exemption	\$	Expected Yearly Payroll \$
Estimated Property Tax Abatement	\$	Additional Revenues to School Districts
		Additional Revenues to Municipalities
		County:
		City:
		Other Benefits
Estimated Interest Savings	\$	Private Funds invested \$
IRB Issue		Likelihood of accomplishing proposed project within three (3) years
		Likely or Unlikely
	NOTE: These amounts will be	s and use tax as a result of the Agency's e verified and there is a potential for a recapture
\$	(to be used on the N	YS ST-60)

**UPDATED 2021** 

STATE OF NEW YORK )	
COUNTY OF Niagara ) ss.:	
Tammy Dodge, being first duly sworn, depo	oses and says:
	Corporate Office) ofLockport Schools Federa duly authorized on behalf of the Applicant to bind
	n, I know the contents thereof, and that to the best ation and the contents of this Application are true (Signature of Officer)
Subscribed and affirmed to me under penalties of pethis 24 day of May, 2022.  (Notary Public)	KRYSTAL N CACICIA  NOTARY PUBLIC, STATE OF NEW YORK  Registration No. 01CA6191103  Qualified in Niagara County  Commission Expires August 4, 2024

This Application should be submitted to the Niagara County Industrial Development Agency, 6311 Inducon Corporate Drive, Suite One, Sanborn, New York 14132.

Attach copies of preliminary plans or sketches of proposed construction or rehabilitation or both.

### **HOLD HARMLESS AGREEMENT**

Applicant hereby releases the NIAGARA COUNTY INDUSTRIAL DEVELOPMENT AGENCY and the members, officers, servants, agents and employees thereof (the "Agency") from, agrees that the Agency shall not be liable for and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (A) the Agency's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the Application or the Project described therein or the tax exemptions and other assistance requested therein are favorably acted upon by the Agency, (B) the Agency's acquisition, construction and/or installation of the Project described therein and (C) any further action taken by the Agency with respect to the Project; including without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Agency or the Applicant are unable to reach final agreement with respect to the Project, then, and in the event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Agency, its agents or assigns, all costs incurred by the Agency in processing of the Application, including attorneys' fees, if any.

-10	an Lost
	(Applicant Signature)
Ву:	Lockport Schools Federal Credit Union
Name:	Tammy Dodge
Title:	Manager

00

Sworn to before me this 24 day

of May 2022

[stamp]

KRYSTAL N CACICIA NOTARY PUBLIC, STATE OF NEW YORK Registration No. 01CA6191103 Qualified in Niagara County Commission Expires August 4, みつうり

## 617.20 Appendix B Short Environmental Assessment Form

### **Instructions for Completing**

Part 1 - Project Information. The applicant or project sponsor is responsible for the completion of Part 1. Responses become part of the application for approval or funding, are subject to public review, and may be subject to further verification. Complete Part 1 based on information currently available. If additional research or investigation would be needed to fully respond to any item, please answer as thoroughly as possible based on current information.

Complete all items in Part 1. You may also provide any additional information which you believe will be needed by or useful to the lead agency; attach additional pages as necessary to supplement any item.

Part 1 - Project and Sponsor Information						
Name of Action or Project:	- 7					
Lockport Schools Federal Credit Union new Build						
Project Location (describe, and attach a location map):						
360 S Transit Street, Lockport NY https://goo.gl/maps/nJkVquuoMHV	Tgz1f7					
Brief Description of Proposed Action:						
Tern down of existing building. New Credit Union office building with dr	rive-thru.					
Name of Applicant or Sponsor;	Telep	hone: 716-419-0003				
Lockport Schools Federal Credit Union, Tammy Dodge-Manager	E-Ma	il: tdodge@lockportschoo	olsfcu.org	u.org		
Address: 360 South Transit Street	,					
City/PO: Lockport		State: NY	Zip Code: 14094			
Does the proposed action only involve the legislative adopt administrative rule, or regulation?  If Yes, attach a narrative description of the intent of the proposition of the affected in the municipality and proceed to Part 2. If	osed action and the env	vironmental resources the	hat NO	YES		
2. Does the proposed action require a permit, approval or fun			NO	YES		
If Yes, list agency(s) name and permit or approval: City of Lockport, building permits				$\checkmark$		
3.a. Total acreage of the site of the proposed action? b. Total acreage to be physically disturbed? c. Total acreage (project site and any contiguous properties) or controlled by the applicant or project sponsor?	) owned	58 acres 58 acres				
4. Check all land uses that occur on, adjoining and near the p  ☐ Urban ☐ Rural (non-agriculture) ☐ Industri ☐ Forest ☐ Agriculture ☐ Aquatic ☐ Parkland	ial Commercial	☑Residential (suburb	oan)			

			1
5. Is the proposed action, a. A permitted use under the zoning regulations?	NO	YES	N/A
	H	<b>V</b>	H
b. Consistent with the adopted comprehensive plan?		V	
6. Is the proposed action consistent with the predominant character of the existing built or natural landscape?		NO	YES
7. Is the site of the proposed action located in, or does it adjoin, a state listed Critical Environmental	Area?	NO	YES
If Yes, identify:		<b>V</b>	П
8. a. Will the proposed action result in a substantial increase in traffic above present levels?		NO	YES
a. Will the proposed action result in a substantial increase in traffic above present reverse		V	
b. Are public transportation service(s) available at or near the site of the proposed action?			<b>V</b>
c. Are any pedestrian accommodations or bicycle routes available on or near site of the proposed a	ction?		<b>V</b>
9. Does the proposed action meet or exceed the state energy code requirements?  If the proposed action will exceed requirements, describe design features and technologies:	1	NO	YES
			V
10. Will the proposed action connect to an existing public/private water supply?		NO	YES
If No, describe method for providing potable water:			<b>V</b>
11. Will the proposed action connect to existing wastewater utilities?		NO	YES
If No, describe method for providing wastewater treatment:			V
12. a. Does the site contain a structure that is listed on either the State or National Register of Historic	2	NO	YES
Places? b. Is the proposed action located in an archeological sensitive area?		V	Ш
o. Is the proposed usual resulted in an areason great sensative mean		V	
13. a. Does any portion of the site of the proposed action, or lands adjoining the proposed action, contawetlands or other waterbodies regulated by a federal, state or local agency?	ain	NO	YES
b. Would the proposed action physically alter, or encroach into, any existing wetland or waterbody If Yes, identify the wetland or waterbody and extent of alterations in square feet or acres:	17	V	
14. Identify the typical habitat types that occur on, or are likely to be found on the project site. Check  ☐ Shoreline ☐ Forest ☐ Agricultural/grasslands ☐ Early mid-succes		apply:	
☐ Wetland ☐ Urban ☑ Suburban			
15. Does the site of the proposed action contain any species of animal, or associated habitats, listed		NO	YES
by the State or Federal government as threatened or endangered?		V	
16. Is the project site located in the 100 year flood plain?		NO	YES
17. Will the proposed action create storm water discharge, either from point or non-point sources?		NO	YES
If Yes,  a. Will storm water discharges flow to adjacent properties?  V NO YES			V
b. Will storm water discharges be directed to established conveyance systems (runoff and storm dra	ine)?		

18.	. Does the proposed action include construction or other activities that result in the impoundment o water or other liquids (e.g. retention pond, waste lagoon, dam)?	1	NO	YES
If '	Yes, explain purpose and size:		<b>√</b>	
19.	. Has the site of the proposed action or an adjoining property been the location of an active or close	ed :	NO	YES
f	solid waste management facility? Yes, describe:		<b>√</b>	
20.	. Has the site of the proposed action or an adjoining property been the subject of remediation (ongo completed) for hazardous waste?	oing or	NO	YES
f'	Yes, describe:		<b>√</b>	
Ap	POWLEDGE  pplicant/sponsor name: Lockport Schopls FCU, Tammy Dodge  Date: 6/2/2022			
	estions in Part 2 using the information contained in Part 1 and other materials submitted by the pro			
oth	nerwise available to the reviewer. When answering the questions the reviewer should be guided by sponses been reasonable considering the scale and context of the proposed action?"	No, or small impact may occur	Mod to im	derat
oth	nerwise available to the reviewer. When answering the questions the reviewer should be guided by	No, or small impact may	Mod to im	derat large ipact
es	nerwise available to the reviewer. When answering the questions the reviewer should be guided by sponses been reasonable considering the scale and context of the proposed action?"  Will the proposed action create a material conflict with an adopted land use plan or zoning	No, or small impact may occur	Mod to im	derat large ipact
es .	nerwise available to the reviewer. When answering the questions the reviewer should be guided by sponses been reasonable considering the scale and context of the proposed action?"  Will the proposed action create a material conflict with an adopted land use plan or zoning regulations?	No, or small impact may occur	Mod to im	derat large ipact
es	will the proposed action create a material conflict with an adopted land use plan or zoning regulations?  Will the proposed action result in a change in the use or intensity of use of land?	No, or small impact may occur	Mod to im	derat large ipact
es	Will the proposed action result in a change in the use or intensity of use of land?  Will the proposed action impair the character or quality of the existing community?  Will the proposed action have an impact on the environmental characteristics that caused the	No, or small impact may occur	Mod to im	derat large ipact
es i.	will the proposed action result in a change in the use or intensity of use of land?  Will the proposed action impair the character or quality of the existing community?  Will the proposed action have an impact on the environmental characteristics that caused the establishment of a Critical Environmental Area (CEA)?  Will the proposed action result in an adverse change in the existing level of traffic or affect existing infrastructure for mass transit, biking or walkway?	No, or small impact may occur	Mod to im	derat large ipact
1. 2. 3.	Will the proposed action result in a change in the use or intensity of use of land?  Will the proposed action impair the character or quality of the existing community?  Will the proposed action have an impact on the environmental characteristics that caused the establishment of a Critical Environmental Area (CEA)?  Will the proposed action result in an adverse change in the existing level of traffic or affect existing infrastructure for mass transit, biking or walkway?  Will the proposed action cause an increase in the use of energy and it fails to incorporate	No, or small impact may occur	Mod to im	derat large ipact
1. 2. 3.	will the proposed action impair the character or quality of the existing community?  Will the proposed action have an impact on the environmental characteristics that caused the establishment of a Critical Environmental Area (CEA)?  Will the proposed action result in an adverse change in the existing level of traffic or affect existing infrastructure for mass transit, biking or walkway?  Will the proposed action cause an increase in the use of energy and it fails to incorporate reasonably available energy conservation or renewable energy opportunities?  Will the proposed action cause an increase in the use of energy and it fails to incorporate reasonably available energy conservation or renewable energy opportunities?  b. public / private wastewater treatment utilities?	No, or small impact may occur	Mod to im	derat large ipact
othres	will the proposed action result in a change in the use or intensity of use of land?  Will the proposed action impair the character or quality of the existing community?  Will the proposed action have an impact on the environmental characteristics that caused the establishment of a Critical Environmental Area (CEA)?  Will the proposed action result in an adverse change in the existing level of traffic or affect existing infrastructure for mass transit, biking or walkway?  Will the proposed action cause an increase in the use of energy and it fails to incorporate reasonably available energy conservation or renewable energy opportunities?  Will the proposed action impact existing:  a. public / private wastewater treatment utilities?	No, or small impact may occur	Mod to im	derate large ipact

	No, or small impact may occur	Moderate to large impact may occur
10. Will the proposed action result in an increase in the potential for erosion, flooding or drainag problems?	e v	
11. Will the proposed action create a hazard to environmental resources or human health?	V	

Part 3 - Determination of significance. The Lead Agency is responsible for the completion of Part 3. For every question in Part 2 that was answered "moderate to large impact may occur", or if there is a need to explain why a particular element of the proposed action may or will not result in a significant adverse environmental impact, please complete Part 3. Part 3 should, in sufficient detail, identify the impact, including any measures or design elements that have been included by the project sponsor to avoid or reduce impacts. Part 3 should also explain how the lead agency determined that the impact may or will not be significant. Each potential impact should be assessed considering its setting, probability of occurring, duration, irreversibility, geographic scope and magnitude. Also consider the potential for short-term, long-term and cumulative impacts.

ormation and analysis above, and any supporting documentation, entially large or significant adverse impacts and an ormation and analysis above, and any supporting documentation, adverse environmental impacts.
Date 60
Title of Responsible Officer  Signature of Preparer (if different from Responsible Officer)